

February 2, 2022

Subject Notification of the Right to Subscribe for Newly Issued Ordinary Shares of Ubis (Asia) Public Company Ltd.

To Shareholders of Ubis (Asia) Public Company Limited

Enclosure 1. Notification of the Allocation of Newly Issued Ordinary Shares

2. Subscription Form for Newly Issued Ordinary Shares

3. Map of the location for subscription and subscription payment of the newly issued ordinary shares

4. Bill Payment

5. Deposit into an issuer account only

6. Certificate of the Right to Subscribe for Newly Issued Ordinary Shares issued by Thailand Securities Depository Company Limited

As the Extraordinary General Meeting of Shareholders No. 1/2021 of Ubis (Asia) Public Company Limited (“Company”) held on December 3, 2021 had resolved to approve to issuance and allocation of new ordinary shares at the amount of, not exceeding, 56,999,997 shares with the par value of 1 Baht per share to existing shareholders in proportion to their shareholdings (Rights Offering) at the offering price of 4 Baht (Four Baht) per share with the subscription ratio of 4 existing ordinary shares to 1 new ordinary shares. If there are any fractional shares as a result of such allocation, disregard them. Existing shareholders are entitled to subscribe for the new shares in excess of their rights at the rate specified ( Oversubscription) . The Board of Directors Meeting No. 13/ 2021 held on December 17, 2021 had scheduled a date for determining the list of shareholders who are entitled to subscribe for the newly issued ordinary shares on January 5, 2022 (Record Date) . The subscription information and allocation of newly issued ordinary shares, including other conditions, are detailed in the Notification of the Allocation of Newly Issued Ordinary Shares and Information Memorandum enclosed with this letter (Enclosure 1).

The Company hereby notify you of your right to subscribe for newly issued ordinary shares of the Company, the amount which is detailed in the Certificate of the Right to Subscribe for Newly Issued Ordinary Shares (Enclosure 3). If you have any inquiries in regards to the allocation, procedure, and method of subscription for newly issued ordinary shares, please contact our investor’s relation department, telephone no. 02-683-0008 Ext. 339

Please be notified accordingly.

Sincerely yours,

Ubis (Asia) Public Company Limited



(Mr. Pruetthipong Tharaphimaan)

Managing Director



**Notification of the Allocation of Newly Issued Ordinary Shares**

**of**

**Ubis (Asia) Public Company Limited**

for the offer of

Newly issued ordinary shares to existing shareholders in proportion to their shareholdings of

Ubis (Asia) Public Company Limited

whose names appear in the share register book as of January 5, 2022 (Record Date)

at the ratio of 4 existing ordinary shares to 1 newly issued ordinary shares (with rights to oversubscribe)

the total amount, not exceeding, 56,999,997 shares with the par value of 1 Baht

equivalent to 56,999,997 Baht

**Subscription Period**

Between 14<sup>th</sup>-15<sup>th</sup>, 17<sup>th</sup>-18<sup>th</sup> and 21<sup>st</sup> February 2022 (total of 5 business days)

between 9:00 a.m. and 3:30 p.m.

**Location for Subscription and Subscription Payment of the newly issued ordinary shares**

**Globlex Securities Company Limited**

No. 87/2 CRC Tower, All Seasons Place, 12th Floor, Wireless Road, Lumpini, Pathumwan, Bangkok 10330

Telephone No. 02-672-5999 Ext. 2521, 2525 Fax No. 02-672-5929

### **Important Disclaimers**

*By accepting delivery of this notification of the rights to subscribe (the "Notice of Subscription Rights") for newly issued ordinary shares offered to the existing shareholders of Ubis (Asia) Public Company Limited (the "Company") in proportion to their respective shareholdings (the "Newly Issued Shares") the shareholders acknowledge and agree to the disclaimers and conditions set forth below*

*This offering of the Newly Issued Shares to existing shareholders of the Company in proportion to their respective shareholdings is an offering of securities in Thailand pursuant to Section 33 of the Securities and Exchange Act B.E. 2535 (as amended) and will only take place in Thailand. These Newly Issued Shares (a) have not been and will not be registered with the U.S. Securities and Exchange Commission or any other securities regulatory authority in any country other than Thailand, or under the U.S. Securities Act of 1933 (the "U.S. Securities Act") or the laws of any jurisdiction other than Thailand, and (b) unless registered under the U.S. Securities Act or pursuant to an exemption from such registration, may not be offered or sold in the United States of America (the "U.S."). The Company does not intend to register these Newly Issued Shares under the U.S. Securities Act or conduct any offering of securities in the U.S.*

*The shareholders are prohibited to disclose, publish or distribute the Notification of the Right to Subscribe, whether in whole or in part. This Notice of the Right to Subscribe does not constitute an offering to sell or a solicitation of an offering to subscribe for or to buy any securities of the Company in the U.S. or any other country. No money, securities or other consideration is being solicited by this Notice of the Right to Subscribe. Any delivery of money, securities or other consideration in response to this Notice of Subscription Rights or the information contained herein will not be accepted. The Company urges that the shareholders who accept the delivery of this Notice of the Right to Subscribe must rely upon their own examination of the restrictions regarding investment in the securities and offering to sell the securities in the countries of their domicile or nationality. The Company will not be responsible for any violation of any of these restrictions by any person. The shareholders warrant that they are not restricted under any law of any jurisdiction to subscribe for the Newly Issued Shares and the Subscription by the shareholders of the Newly Issued Shares will not be a violation of any applicable law of the relevant jurisdiction.*

## Part 1

### Information Regarding the Allocation of Newly Issued Ordinary Shares

#### 1. Name and Address of Listed Company

Name: Ubis (Asia) Public Company Limited (“Company”)  
Address: 238, 15th Floor, Unit 4-6, TRR TOWER, Naradhiwas Rajanagarindra Road, Chong Nonsi, Yannawa, Bangkok 10120 Thailand  
Tel: 02-683-0008  
Fax: 02-294-2013

#### 2. Date and Number of the Board of Directors’ Meeting and Shareholders Meeting approving the Allocation of Newly Issued Ordinary Shares

This issuance and offering of the Company’s newly issued ordinary shares has been approved by the Board of Directors’ Meeting No. 11/2021 held on October 18, 2021 and the Extraordinary General Meeting of Shareholders 1/2021 held on December 3, 2021.

#### 3. Detail of the Allocation of Newly Issued Ordinary Shares

|  |   |   |
|--|---|---|
| Types of Shares  | : | Ordinary Shares   |
| Existing Paid-up Capital   | : | 227,999,991 Baht comprising of 227,999,991 shares with the par value of 1 Baht per share  |
| Paid-up Capital to be Increased  | : | 398,999,983 Baht comprising of 398,999,983 shares with the par value of 1 Baht per share  |
| Existing Paid-up Capital   | : | 227,999,991 Baht comprising of 227,999,991 shares with the par value of 1 Baht per share  |
| Paid-up Capital to be Increased<br>(In the case of a right offering of all shareholdings)            | : | 56,999,997 Baht comprising of 56,999,997 shares with the par value of 1 Baht per share (In the case of a right offering of all shareholdings)   |
| Paid-up Capital after the capital increase<br>(In the case of a right offering of all shareholdings) | : | 284,999,988 Baht comprising of 284,999,988 shares with the par value of 1 Baht per share (In the case of a right offering of all shareholdings) |
| Allocated Shares   | : | Not exceeding 56,999,997 shares (par value of 1 Baht)   |
| Offering Price   | : | 4 Baht per share  |

Subscription Ratio : 4 existing ordinary shares to 1 newly issued ordinary shares

Existing shareholders are entitled to subscribe for newly issued ordinary shares in proportion to their shareholdings with the subscription ratio as specified above.

Allocation Method : The Company will allocate, not exceeding, 56,999,997 shares with the par value of 1 Baht per share to existing shareholders of the Company in proportion to their shareholdings ( Right Offering) at the allocation ratio of 4 existing ordinary shares to 1 newly issued ordinary share at the offering price of 4 Baht per share. When calculating such right to subscribe for newly issued ordinary shares of each shareholder, if there are any fractional shares as a result of such allocation, the Company shall disregard such remaining newly issued ordinary shares.

The Company scheduled the date for determining the list of shareholders who are entitled to subscribe for newly issued ordinary shares offered to existing shareholders in proportion to their shareholdings ( Right Offering) ( Record Date) on January 5, 2022.

Existing shareholders are entitled to the right of subscription in excess of their rights ( Oversubscription) but only if there are newly issued ordinary shares remaining after the initial allocation to existing shareholders in proportion to their shareholdings. The Company will allocate the remaining newly issued ordinary shares to existing shareholders who wishes to oversubscribe at the offering price of 4 Baht per share ( same price) . In regards to such allocation, the Company will allocate the shares until there is none left or until no shareholder wishes to subscribe to such newly issued ordinary shares or there are fractional shares, which can not be allocated, details are as follows:

- a) In the case that the remaining newly issued ordinary shares from the initial rights offering exceeds or is equivalent to the amount of oversubscribed newly issued ordinary shares, the Company will allocate such remaining shares to all existing shareholders who have

oversubscribed and fully paid for the shares according to the amount each shareholder expressed their intention to oversubscribe.

- b) In the case that the remaining newly issued ordinary shares from the initial rights offering is less than the amount of oversubscribed newly issued ordinary shares, the Company will allocate such shares as follows:

(b.1) Allocate the remaining shares in accordance to shareholdings of each shareholder who oversubscribes by multiplying each shareholders' proportionate shareholdings with the remaining shares, which will be equivalent to the number of shares each shareholder who oversubscribes is entitled to (fractional shares as a result from the calculation shall be disregarded). However, the number of newly issued ordinary shares allocated shall not exceed the number of newly issued ordinary shares each shareholder had already subscribed and paid for.

(b.2) In the case that there are still remaining newly issued ordinary shares from the allocation above (b.1), the Company will allocate to each shareholder who oversubscribed that has not received such allocation in the amount they oversubscribed, in regards to the method above (b.1) until there is no more shares left to allocate. However, the number of newly issued ordinary shares allocated shall not exceed the number of newly issued ordinary shares each shareholder had already subscribed and paid for.

In addition, the allocation of newly issued ordinary shares to the aforementioned shareholders, in any case, must not cause the shareholders who oversubscribes to hold the Company's shares in a manner that is within the scope of making a tender offer for all securities of the Company, according to the Notification of the Capital Market Supervisory Board No. TorJor. 12/2554

Re: Rules, Conditions and Procedures for the Acquisition of Securities for Business Takeover or violate the foreign shareholding restrictions as specified in the Company's Articles of Association.

The Company reserves the right to refuse to offer or allocate newly issued ordinary shares to any shareholder if such offering or allocation will or may result in the Company being subject to any obligations under the law of other jurisdictions, such as the existing shareholders in the United States of America and other countries as the Company deems appropriate ( which may include no offering or allocation of newly issued ordinary shares to U.S. Persons as defined under Regulation S of the U.S. Securities Act of 1993).

Method for Fractions : In the case that there is a fraction of shares, such fraction will initially be disregarded. The fractions of shares shall subsequently be added to the shares remaining after the subscription as a result of certain shareholders waiving their rights to subscribe for shares or failing to pay the subscription price or for any other reasons whatsoever ( collectively, the “**Remaining Shares**”). The Remaining Shares shall be allocated to the shareholders who have expressed their intention to subscribe for shares in excess of their rights in proportion to their shareholdings.

#### 4. Other Conditions of Subscription of Newly Issued Ordinary Shares

4.1 In the case that a shareholder subscribes to the newly issued ordinary shares pursuant to his/her right or less than his/her right to receive the allocation thereof, such shareholder, who expresses an intention to subscribe to the newly issued ordinary shares pursuant to his/her right or less than his/her right to receive the allocation thereof, will receive the allocation of all newly issued ordinary shares that he/she has subscribed to.

4.2 In the case that the shareholder wishes to subscribe to the newly issued ordinary shares in excess of his/her entitlement, such shareholder shall express an intention to subscribe to the newly issued ordinary shares as specified in the share subscription form, at the same time as the subscription to the newly issued ordinary shares pursuant to his/her entitlement. In the case that there are newly issued ordinary shares outstanding from the subscription pursuant

to the right, the shareholders who subscribe to the newly issued ordinary shares in a number more than his/her right will receive the allocation of the newly issued ordinary shares at the same price as the shares allocated pursuant to the right according to the following criteria:

- In the case that the number of remaining newly issued ordinary shares exceeds the demand of all the shareholders who oversubscribe, those shareholders will receive the allocation pursuant to the shareholders needs who oversubscribe.
- In the case that the number of remaining newly issued ordinary shares is less than the demand of all shareholders who oversubscribe, those shareholders will receive the allocation pursuant to the following formula:

**Number of the newly issued ordinary shares to be allocated more than the right to receive = Number of the newly issued ordinary shares remaining after the allocation pursuant to the right to receive x Number of the newly issued ordinary shares subscribed pursuant to the right to receive / Number of the total newly issued ordinary shares subscribed pursuant to the right of all shareholders who oversubscribe.**

In any event, the number of newly issued ordinary shares allocated to each shareholder shall not exceed the number of shares subscribed to and paid for by such shareholder.

**Example**

The remaining newly issued ordinary shares are 555 shares

| Shareholder   | Number of the subscribed newly issued ordinary shares<br>(shares) |                 |
|---------------|---|-----------------|
|               | Pursuant to Right   | More than Right |
| Shareholder A | 120   | 240             |
| Shareholder B | 80  | 80              |
| Shareholder C | 200   | 300             |
| <b>Total</b>  | <b>400</b>  | <b>620</b>      |



Number of the newly issued ordinary shares to be allocated in excess of the right to receive the allocation (from the ratio calculation)

|               |   |                        |   |            |
|---------------|---|------------------------|---|------------|
| Shareholder A | = | $555 \times 120 / 400$ | = | 166.50     |
| Shareholder B | = | $555 \times 80 / 400$  | = | 111        |
| Shareholder C | = | $555 \times 200 / 400$ | = | 277.50     |
| <b>Total</b>  |   |                        |   | <b>555</b> |

Number of the newly issued ordinary shares allocated (after disregarded fraction remainders)

| Shareholder   | Number of the newly issued ordinary shares allocated<br>(shares) |                 |
|---------------|--|-----------------|
|               | Pursuant to Right  | More than Right |
| Shareholder A | 120  | 166             |
| Shareholder B | 80   | 80              |
| Shareholder C | 200  | 277             |
| <b>Total</b>  | <b>400</b>   | <b>523</b>      |

- 4.3 The shareholder who subscribes the newly issued ordinary shares and pays the subscription price is not permitted to cancel his/her subscription unless a written consent from the Company is obtained.
- 4.4 In the case that the payment of the subscription price is made by cheque, the payment of such subscription price will be completely deemed once the bank has cleared the amount specified in the cheque, and in any circumstance, the subscription for the newly issued ordinary shares will be completely deemed once the Company is able to collect the payment of the subscription price.
- 4.5 If any shareholder who subscribes to the newly issued ordinary shares fails to pay the subscription price, or the Company is unable to collect the payment of the subscription price, either wholly or partly, within the specified period of the subscription and the payment of the share price, regardless of the cause which is not the fault of the Company, or if any shareholder who subscribes to the newly issued ordinary shares incompletely or unclearly fills

in the details in the share subscription form, or subscribes to the newly issued ordinary shares by any method other than those as specified in this notification of the allocation of the newly issued ordinary shares of the Company, the Company will consider that such shareholder waives his/her right to subscribe to the newly issued ordinary shares. In this regard, the Company hereby reserves the right to not allocate the newly issued ordinary shares to such shareholder. Therefore, in making payment of the subscription fee, each shareholder is advised to examine the subscription method and correctly proceed with the subscription according to the specified conditions and methods.

The criteria for refunding the subscription payment for the unallocated shares to the shareholders are as specified under Clause 6.6.

4.6 In allocation of the newly issued ordinary shares in this offering, the Company hereby reserves the right not to allocate the newly issued ordinary shares to any shareholder if such allocation will cause the shareholding portion of ordinary shares of foreign shareholders to be in excess of 49% of the paid-up shares of the Company. In this regard, such shareholder may not receive the allocation of the newly issued ordinary shares or may only receive a partial allocation. The criteria for refunding the subscription payment for the unallocated shares to the shareholders are as specified under Clause 6.6.

4.7 In the case that there is a problem, obstacle or limitation in the operation of the share subscription, the Company, by taking into account the utmost benefit of the subscription of the newly issued ordinary shares of the Company, hereby reserves the right to change the details in relation to the methods for the payment of the share price, subscription conditions or any information relating to the subscription method of the newly issued ordinary shares as it is deemed appropriate.

**5. Date to Determine the List of Shareholders who has the Right to Subscribe for Newly Issued Ordinary Shares**

The Board of Directors' Meeting No. 13/2021 held on December 17, 2021 had scheduled the date for determining the list of shareholders who are entitled to subscribe for newly issued ordinary shares offered to existing shareholders in proportion to their shareholdings (Right Offering) (Record Date) on January 5, 2022.

**6. Subscription Date and Payment Method for Newly Issued Ordinary Shares**

**6.1 Subscription Period for Newly Issued Ordinary Shares**

Between February 14<sup>th</sup>-15<sup>th</sup>, 17<sup>th</sup>-18<sup>th</sup> and 21<sup>st</sup>, 2022 (total of 5 business days) at 9 A.M.-3.30 P.M.

## 6.2 Location for Subscription and Payment for Newly Issued Ordinary Shares

The Company has appointed Globlex Securities Company Limited to be responsible for the subscription of the newly issued ordinary shares which can be contacted at

### **Globlex Securities Company Limited**

No. 87/2 CRC Tower, All Seasons Place, 12th Floor,  
Wireless Road, Lumpini, Pathumwan, Bangkok 10330  
Telephone No. 02-672-5999 Ext. 2521, 2525

Shareholders can contact to subscribe the newly issued ordinary shares at the office of the share subscription agent, namely

### List of Contact Persons

| <b>Name</b>           | <b>E-mail</b>           | <b>Telephone No.</b>  |
|-----------------------|-------------------------|-----------------------|
| Nongnuch Boriboontana | nongnuch@globlex.co.th  | 02-672-5999 Ext. 2521 |
| Chinachot Youngrot    | chinachot@globlex.co.th | 02-672-5999 Ext. 2525 |

For shareholders who hold existing ordinary shares via scripless system, please contact the broker that the shareholders have a trading account with, and has Ubis (Asia) Public Company Limited's shares deposited with. Please arrange with the broker to collect all necessary documents and submit to the Company.

In this regard, the Company by the subscription agent will not accept the subscription by mail, fax or the DSS system.

The Company reserves the right to refuse to offer or allocate newly issued ordinary shares to any shareholder if such offering or allocation will or may result in the Company being subject to any obligations under the law of other jurisdictions, such as the existing shareholders in the United States of America and other countries as the Company deems appropriate (which may include no offering or allocation of newly issued ordinary shares to U.S. Persons as defined under Regulation S of the U.S. Securities Act of 1993).

## 6.3 Method of Subscription and Payment for Newly Issued Ordinary Shares

### Method of Subscription and Payment for Newly Issued Ordinary Shares

Shareholders who wish to reserve and purchase Newly issued Ordinary Shares must fill in the information and sign the Subscription Form for Newly Issued Ordinary Shares correctly. Such purchaser or assignee must submit the documents supplementary to the subscription and

pay the share price in full with the Company subscription agent. Payment can be made by the following method:

6.3.1 Payment by cheque or cashier's cheque or bank draft

Cheque, cashier's cheque, or bank draft must be cashable by the same clearing house within the next business day by crossing "TO BE PAID TO GLOBLEX SECURITIES COMPANY LIMITED FOR SUBSCRIPTION" within February 14<sup>th</sup>-15<sup>th</sup> and 17<sup>th</sup>, 2022. Dated not later than February 17, 2022 and can be cashed in within the next business day. In this regard, the Subscriber can make only 1 cheque/cashier's cheque/bank draft payment per 1 Subscription Form for Newly Issued Ordinary Shares. Cheque, cashier's cheque, or bank draft must be brought via Bill Payment at Siam Commercial Bank Public Company Limited (SCB) Com Code 1553000301

6.3.2 Payment by Bank transfer

- Pay with cash at any branch of Siam Commercial Bank Public Company Limited ( SCB) to account " GLOBLEX SECURITIES COMPANY LIMITED FOR SUBSCRIPTION" via Bill Payment Com Code 1553000301 (by using the Bill Payment Form in Enclosure 4) within February 14<sup>th</sup> -15<sup>th</sup> , 17<sup>th</sup> -18<sup>th</sup> and 21<sup>st</sup> ,2022 3:30pm (5 business days).
- Via Internet Banking of Siam Commercial Bank Public Company Limited ( SCB) by making payment to the account "GLOBLEX SECURITIES COMPANY LIMITED FOR SUBSCRIPTION" . Select Bill payment and search for Com Code 1553000301 and add your phone number to Ref. 1 and your Identification Number / Passport Number / Company Registration Number to Ref.2 (13 digits).

Other Important Information

- Subscriber shall be responsible for bank transactions fee. (if any)
- Subscription of Newly Issued Ordinary Shares are not allowed via postal and fax.
- The Company does not accept cash for payment of the subscription of Newly Issued Ordinary Shares.
- The Company reserves the right to allow other procedures, in regards to the subscription and payment of the subscription of Newly Issued Ordinary Shares.

6.4 Required Documents for Subscription for Newly Issued Ordinary Shares

- a) Subscription Form for Newly Issued Ordinary Shares which is clear, concise, and accurately filled in and signed by the Subscriber;
- b) Proofs of payment, including **original pay-in slip** (in the case of money transfer) or cheque or cashier's cheque or bank draft, specifying first name, last name and contact number of the subscriber on the back of such proof of payment;

- c) Certificate of the Right to Subscribe for Newly Issued Ordinary Shares issued and delivered, together with this notice, via registered mail to the shareholders by Thailand Securities Depository Company Limited, the share registrar of the Company;
- d) A certified photocopy of the front page of a savings or current account bankbook provided that the name which appears in such bankbook shall be the same as that of the subscriber.
- e) Documents for Identification (the details appear in Clause 6.5); and
- f) A power of attorney affixed with 30 Baht stamp duty (in the case of appointment of proxy) together with certified photocopies of identification cards of the subscriber and his/her proxy).

## 6.5 Required Documents for Identification

### Thai Individual

A certified copy of identification card that is not expired or, in case there is no identification card, a certified copy of house registration containing the 13-digit identification number or a certified copy of any other official document containing the 13-digit identification number shall be submitted. In the case of change of first name/last name, which causes a non-similarity to the name of shareholders as displayed in the share register book as of Record Date on January 5, 2022 or in the Certificate of Subscription Entitlement, a certified copy of other relevant official documents shall be submitted for authentication, such as marriage certificate, divorce certificate or certificate of change of first name/last name, together with a certified photocopy thereof.

### Foreign Individual

A certified copy of alien certification or passport that is not expired.

### Juristic Person Incorporated in Thailand:

A certified copy of affidavit issued by the Ministry of Commerce not more than 6 months prior to the subscription date, certified by authorized person(s), and affixed with company seal (if any), together with a certified copy of identification card, alien certification, or passport that is not expired (as the case may be) of the authorized person(s).

#### Juristic Person Incorporated outside Thailand

Copies of certificate of incorporation, memorandum of association and affidavit, issued not more than 6 months prior to the subscription date, which are certified by the authorized person(s) of such juristic person and affixed with company seal (if any), together with a certified copy of the alien certificate or passport that is not expired (as the case may be) of such authorized person(s) of the juristic person, shall be submitted.

All certified copies of each of the above documents must be notarized by a notary public and then authenticated by an official of the Thai Embassy or of the Thai Consulate in the country where the documents are prepared. Such notary public certification and authentication shall not be made more than 6 months prior to the subscription date (in the case that a shareholder authorizes a proxy to execute the share subscription form and accompanying documents on his/her behalf, a power of attorney affixed with 30 Baht stamp duty together with a certified photocopy of identification card of the proxy that is not expired shall be also submitted for authentication).

#### **6.6 Refund of Subscription Payment for Newly Issued Ordinary Shares (if any)**

The Company shall refund the subscription payment without interest or any damages to subscribers who have not been allocated any shares or been allocated fewer shares than the number of shares for which they have subscribed for. The Subscription Agent will refund the subscription fee by paying in cash, transferred to the subscriber's bank account, within 7 business days from the closing date of the subscription. A copy of the first page of the savings account bankbook or a copy of a current account's statement or savings account showing all 10 digits of the bank account number only, with a certified true copy by account. Such account must be the account that the shareholder intend to use as reimbursement of the subscription fees for Newly Issued Ordinary Shares that have not been allocated or have not been allocated fully due to oversubscription via the bank transfer system as specified in the purchase order form for Newly Issued Ordinary Shares, provided that the name of the account holder must be the same as the name of Shareholder who oversubscribed specified in the Subscription Form for Newly Issued Ordinary Shares and such account must be a savings account or current account opened with the bank which is listed as follows:

- (1) Bangkok Bank Public Company Limited
- (2) Krungthai Bank Public Company Limited
- (3) Kasikornbank Public Company Limited
- (4) Siam Commercial Bank Public Company Limited

In the case that there is no such bank account, the Company, through the Subscription Agent, shall refund in the form of a cheque payable only to such subscriber within 10 days from the expiration date of the subscription period by registered post to the address as indicated in the share registrar as of the Record Date on January 5, 2022.

Should it not be possible to refund such subscription payment to subscribers within such period, the Company shall pay interest to the subscribers at the rate of 7.50 percent per annum calculated on the payment of the subscribers which has not yet been refunded, commencing from the day following a 10 day period until the date the subscribers received the refund of the subscription payment. However, in cases where the cheque for the refund of the subscription payment have been correctly delivered by registered post to the address as indicated in the share registrar as of the Record Date on January 5, 2022, it shall be deemed that the subscribers have duly received the refund of their subscription payment, in which, the subscribers shall no longer be entitled to claim any interest and/or damages from the Company.

In the case that a shareholder who have subscribed for newly issued ordinary shares and have paid for the subscription by cheque does not receive the allocation of the newly issued ordinary shares or receive allocated shares, due to a breach of any subscription conditions and/or uncollectible cheque, the Company shall return the cheque to such shareholders. The shareholders must request the cheque back from the Subscription Agent within 14 days starting from the last date of the subscription period.

## **6.7 Delivery of Subscribed Shares**

Subscribers can choose for the Company to proceed in one of the following circumstances:

- 6.7.1 In the case that the subscriber would like to receive the share certificate in the name of that subscriber, the Thailand Securities Depository Company Limited (“TSD”) which is the Company registrar will deliver the share certificate with the allocated share amount to the subscriber via registered mail to the address that appears in the register book within 15 business days starting from the last date of the subscription period. In such a case, the subscriber cannot sell the allocated shares in the Stock Exchange of Thailand (“SET”) until the subscriber receives the share certificate which might be after the first trading day of the allocated shares.
- 6.7.2 In the case that the subscriber would like to deposit the allocated shares with TSD under the Company’s account, the Company will deposit the allocated shares with the “Thailand Securities Depository Company Limited for Depositors”. The TSD will record those shares under the Ubis (Asia) Public Company Limited’s account,

account number 600, and will issue a confirmation of share deposit to the subscriber within 7 business days from the last date of the subscription period. When the share-allocated subscribers would like to sell, they must withdraw those shares from the account number 600 by requesting the securities companies (fee applied, if any for the process specified by TSF and/or securities companies). The share-allocated subscribers could sell those shares in SET in the first trading day of the allocated shares and having already withdrawn those shares from the account number 600.

- 6.7.3 In the case that the subscriber would like to deposit the allocated shares in their trading account open with the securities companies, the Company shall deposit the allocated shares under the name of “Thailand Securities Depository Company Limited for Depositor”. The TSD and securities company will record the shares deposited and will issue a confirmation of share deposit to the subscriber within 7 business days from the last date of the subscription period. The share-allocated subscribers could sell those shares in the first trading day of the allocated shares.

In the case that the subscribers choose this Clause 6.7.3, the name of the subscriber in the Share Subscription Form must be the same with the name of the assigned trading account for the share deposit in the securities company. The Company otherwise reserves the right to deliver those shares issued under the name of “Thailand Securities Depository Company Limited for Depositors” and deposit those shares with TSD under the Ubis (Asia) Public Company Limited’s account, account number 600. The share-allocated subscribers could sell those shares in SET in the first trading day of the allocated shares and having withdrawn those shares from the account number 600.

Shareholders subscribing to shares must correctly specify the securities company number (as listed on the back of the Share Subscription Form) with which the shareholder has the securities trading account and the securities trading account number, to which the shareholder wants the allocated shares to be transferred. In the case of incorrect securities company number or securities trading account number, which may cause an inability to transfer the subscribed shares to the securities trading account, the Company will not be responsible for any loss or delay in receiving the shares.

In the case that the shareholder incompletely provides required details, the Company reserves the right to issue shares in the name of “Thailand Securities Depository Company Limited for Depositors” and deposit those shares with TSD under the Ubis



(Asia) Public Company Limited's account, account number 600. The share-allocated subscribers could sell those shares in SET in the first trading day of the allocated shares and having withdrawn those shares from the account number 600.

In the case that the subscriber does not choose any options above in the Share Subscription Form, the Company reserves the right to transfer those shares into the account of the issuing company account number 600, to the subscriber of the newly issued ordinary shares.

The Company reserves the right to refuse to offer or allocate newly issued ordinary shares to any shareholder if such offering or allocation will or may result in the Company being subject to any obligations under the law of other jurisdictions, such as the existing shareholders in the United States of America and other countries as the Company deems appropriate (which may include no offering or allocation of newly issued ordinary shares to U.S. Persons as defined under Regulation S of the U.S. Securities Act of 1993).

#### 6.8 Other Important Information for the Subscription of the Newly Issued Ordinary Shares

- Each shareholder subscribing to shares will receive a receipt issued by the Subscription Agent as evidence for the subscription.
- Any shareholder who does not exercise his/her rights to subscribe to the shares or fails to make payment for the subscribed shares within the specified date and time, or whose cheque or cashier's cheques or bank draft cannot be cleared for payment within the specified date of payment shall be deemed by the Company to have his/her rights waived in this subscription to newly issued ordinary shares.
- For cheques or cashier's cheques or bank draft, please specify the date only as notified.
- If the number of shares specified in the Share Subscription Form is more than the amount of payment received by the Company, the Company reserves the right to allocate the shares according to the subscription payment.
- If the number of shares specified in the Share Subscription Form is less than the amount of payment received by the Company, the Company reserves the right to allocate the shares to each shareholder as it deems appropriate. The shareholders shall pay any fees arising from the payment, including bank fees (if any).
- The Company **does not allow** the Subscription of newly issued ordinary shares via **postal or fax**.
- The Company **does not allow** the payment to be made in **cash**

- The Company reserves its right to allow other procedures, in regards to the subscription and payment of the subscription of Newly Issued Ordinary Shares, as deemed appropriate.
- In the case that an existing shareholder receives a certificate of rights to subscribe for the newly issued ordinary shares with more than 1 identification number, such existing shareholders must prepare documents for subscription according to the registration number he/she receives from the certificate of rights to subscribe, whereby, 1 set of subscription documents to 1 registration number only. If the existing shareholders subscribes with only 1 registration number, by aggregating all of his/her right to receive allocation to 1 registration number or specify such information in 1 set of subscription documents. The Subscriber may not receive all of his/her right to receive allocation as equal to the rights of all the registration number separately. The Company reserves its right to allocate newly issued ordinary shares to the subscribers as it deems appropriate or to not allocate newly issued ordinary shares to such subscriber.
- If the subscriber fails to deliver the documents supporting the subscription as mentioned above or does not deliver all the necessary documents, the Company reserves the right to assume that the subscriber does not wish to exercise the right to subscribe for the newly issued ordinary shares at this time. However, the Company may use its discretion to consider exempting from receiving certain subscription documents to any subscriber or ask for other documentary evidence to substitute or support as deemed appropriate.

#### **7. Objectives for Capital Increase**

The Company plans to build a new factory on the Company's land of 5 rai to provide space and tools to support the Company's growth, acquisitions and marketing strategies. including the uncertainty of the economic situation both domestically and internationally. Due to many negative factors such as the Coronavirus (COVID-19) epidemic, the Company's revenue and liquidity is drastically affected. The funds raised are used to expand businesses. and/or invest in new projects and used as working capital in the Company's business and its subsidiaries. The amount of funds that the Company expects to receive are from 2 parts as follows:

- 1) The offering of newly issued ordinary shares to the existing shareholders of the Company in proportion to their shareholding of approximately 228 million Baht
- 2) The issuance of Warrant UBIS-W1 approximately 798 million Baht

In the case of subscription for all newly issued ordinary shares and exercise of rights under the Warrant UBIS-W1, the Company will be able to raise a total of approximately 1,026 million Baht.

The Board of Directors is of the view that the funds received from the capital increase and the issuance of such warrants will enhance the liquidity of the Company's operating cash flow. The preliminary details of the Company's plan are as follows:

| Objective   | Estimate Amount (Baht) | Time frame       |
|---|------------------------|------------------|
| 1. Enhance financial liquidity and support future investments of the Company. | 700,000,000            | Within 1-2 years |
| 2. As reserves for working capital  | 325,999,953            | Within 1-2 years |
| Total   | 1,025,999,953          |                  |

#### 8. Benefits which the Company will receive from the Capital Increase and Share Allocation

To provide the Company with additional capital for its business operations, and its subsidiaries to be prepared to invest in business expansion and/or invest in new projects in the future, such as building new factories, planning for additional investments to enhance the stability and strength of the business, etc. The capital increase will increase liquidity and support the Company's future investment.

#### 9. Dividend Policy and the Right to Receive Dividend of the Newly Issued Shares

9.1 In the normal cases that the Company does not need to spend money for additional investment or expansion and have sufficient cash flow, the Company has a dividend payment policy of not less than 40% of net profit from operating results after corporate income tax and legal reserves, as appropriate and necessary for the Company. For example, in the event that the Company has a need to use money for investment or business expansion or in the case of drastic changes in economic conditions or market conditions or any other events that will affect the Company's financial liquidity, etc.

9.2 When the Company has profits from operations and without accumulated losses, the shareholders will benefit from the dividend. In that event, the resolution of the Board of Directors that approved to pay dividends must be presented for the approval from the shareholders' meeting. Except for the interim dividend payment which the Board of Directors has the authority to approve the interim dividend payment and will report to the shareholders' meeting in the next shareholders' meeting.

9.3 After those who have been allocated with the newly issued ordinary shares have been duly registered as the Company's shareholders, the person who has received such allocation of the newly issued ordinary shares will have the right to receive dividends when the Company has approved and declared dividend in the same manner as the existing shareholders of the Company.

10. Other Reasons that may be necessary for using in making investment decisions in the Company's shares

-None-

## Part 2

### Company Information of Ubis (Asia) Public Company Limited

#### 1. Name and Address of Listed Company

|                             |   |  |
|-----------------------------|---|--|
| Name of company             | : | Ubis (Asia) Public Company Limited   |
| Type of business            | : | Manufacturer and distributor of sealing compounds, lacquers and coatings used in can production, bottle closure for the food, beverage, as well as general industries  |
| Address                     | : | 238, 15th Floor, Unit 4-6, TRR TOWER, Naradhiwas<br>Rajanagarindra Road, Chong Nonsi, Yannawa, Bangkok 10120<br>Thailand   |
| Company registration number | : | 0107547000826  |
| Telephone                   | : | 02-683-0008  |
| Fax                         | : | 02-294-2013  |
| Website                     | : | www.ubisasia.com   |
| Paid-up Capital             | : | 227,999,991 Baht comprising of 227,999,991 shares with the par value of 1 Baht per share<br><br>In the event the Company is able to sell out all newly issued ordinary shares offered to the existing shareholders of the Company in proportion to their shareholdings (Rights Offering: RO) , the paid- up capital of the Company will increase to 284,999,988 Baht and the number of total shares outstanding of the Company will be increased to 284,999,988 shares with the par value of 1 Baht per share. |

#### 2. Nature of Business

##### 2.1 History and key milestones

UBIS (Asia) Public Company Limited was established on 17 June 1997 and was listed on the Market for Alternative Investment (mai) on 9 May 2007, Now UBIS (Asia) Public company Limited has authorized capital of THB 389,999,983 and a paid-up capital of THB 227,999,991 (227,999,991 shares at a par value of THB 1.00 per share). The Company's main products consist of sealant (water base lining compound) and lacquer (can coating) for

manufacturing food and beverage metal cans and other packaging. Currently, the Company has 2 factories located at Samut Sakorn Industrial Estate in Samut Sakorn Province and another factory is located at Guangzhou, China.

The Company has continuously created and developed the products in order to have various products and maintain the product quality to meet customer requirements. Additionally, the major customers in both domestic and overseas are manufacturers of metal cans used in food and beverage, as well as other general product packaging.

|      | Key milestones   |
|------|--|
| 1997 | <ul style="list-style-type: none"> <li>- On 17 June 1997, UBIS (Asia) Co., Ltd was established.</li> <li>- UBIS's factory was set up in Amphoe Sampran, Nakhon Pathom Province, with an area around 8 rai.</li> <li>- UBIS started producing sealants and lacquer for distribution to both domestic and overseas.</li> </ul>   |
| 1998 | <ul style="list-style-type: none"> <li>- On 25 December 1998, UBIS obtained ISO 9002 certification from BVQI.</li> </ul>   |
| 1999 | <ul style="list-style-type: none"> <li>- UBIS expanded its market to China, Philippines, and Indonesia.</li> </ul>   |
| 2002 | <ul style="list-style-type: none"> <li>- UBIS expanded its market to India, Pakistan, and Bangladesh.</li> </ul>   |
| 2003 | <ul style="list-style-type: none"> <li>- In September 2003, UBIS obtained ISO 9001: 2000 certification from BVQI.</li> <li>- UBIS expanded its market to South Korea and Vietnam.</li> </ul>   |
| 2004 | <ul style="list-style-type: none"> <li>- In March 2004, UBIS increased capital from THB 4 million to THB 80 million by issuing additional 76,000 shares at a par value of THB 1,000.</li> <li>- In August 2004, UBIS increased capital from THB 80 million to THB 100 million. In addition, par value has been revised from THB 1,000 per share to THB 5 per share for 80,000 shares. A total of 16,000,000 shares or THB 80,000,000 were paid-up.</li> <li>- On 9 April 2004, UBIS was listed as a public company with 15 shareholders. The major shareholders were Dhangwatnotai Group, holding 75.23%.</li> </ul>   |
| 2005 | <ul style="list-style-type: none"> <li>- UBIS and Henkel KGaA, a global chemical and consumer goods manufacture, signed a license agreement to produce and develop can end sealants and distribute to Americas, Europe, South America, and Africa.</li> </ul>  |
| 2006 | <ul style="list-style-type: none"> <li>- In April 2006, UBIS decreased capital from THB 100 million to THB 80 million.</li> <li>- In June 2006, UBIS changed its capital from 16,000,000 shares at THB 5 per share to 80,000,000 shares at THB 1 per share. UBIS also increased capital from THB 80 million to THB 190 million as approved by shareholders as follows: <ol style="list-style-type: none"> <li>1. Allocating 65,000 newly issued ordinary shares for stock dividend at the ratio of 16 existing shares to 13 newly issued ordinary shares.</li> <li>2. Allocating 4,000,000 newly issued ordinary shares for employees offering.</li> <li>3. Allocating 41,000,000 newly issued ordinary shares for general public offering.</li> </ol> </li> </ul> |
| 2007 | <ul style="list-style-type: none"> <li>- On 9 May 2007, UBIS was first traded in the Market for Alternative Investment (MAI).</li> </ul>   |
| 2011 | <ul style="list-style-type: none"> <li>- UBIS requested to receive investment promotion from the Board of Investment (BOI).</li> </ul>   |
| 2012 | <ul style="list-style-type: none"> <li>- On 20 September 2012, UBIS had been granted promotion privileges for manufacturing sealing compounds products from BOI.</li> <li>- On 10 May 2012, UBIS All Co., Ltd, a subsidiary company, was established with a registered capital of THB 10 million (1 million shares at THB 10 per share) and was hold by UBIS 90% and others 10%. The objective is to supply food and functional ingredients</li> </ul>   |

|      | Key milestones  |
|------|---|
|      | <ul style="list-style-type: none"> <li>- On 30 May 2012, UBIS Primatech Co., Ltd, 100% holding by UBIS, was established with a registered capital of THB 160 million (16 million shares at THB 10 per share) and 25% of shares had been paid-up. The objective is to manufacture and distribute sealants for metal cans used in food and beverage industry.</li> <li>- UBIS purchased 4 land plots valued at THB 71.72 million for factory construction and expansion of production capacity.</li> </ul>  |
| 2013 | <ul style="list-style-type: none"> <li>- On 24 April 2013, the shareholders' meeting passed a resolution approving the increase of a registered capital from 190 million shares to 228 million shares at THB 1 per share to support the stock dividend payment.</li> <li>- UBIS signed loan agreements with 2 financial institutions, totaling THB 150 million, in order to purchase land and investment in factory located in Samut Sakorn Industrial Estate.</li> <li>- UBIS had placed land and buildings as a collateral to secure loan.</li> <li>- 2557 UBIS was in the process of construction, machine and system installation, which shall be completed by 2013.</li> </ul>   |
| 2014 | <ul style="list-style-type: none"> <li>- In October 2014, UBIS relocated its factory from Nakhon Pathom Province to Samutsakorn Industrial Estate in Samutsakorn Province</li> </ul>  |
| 2015 | <ul style="list-style-type: none"> <li>- Major shareholders' structure of UBIS was changed since 54% of issued and paid-up shares had been sold from the management team.</li> <li>- On 31 March 2015, UBIS All Co., Ltd was disposed to a non-interested shareholder at a book value as of 31 December 2014, THB 17.33 million. After that, the Company recalled the loan and revoked the collateral for credit facilities.</li> <li>- 5 of Board of Directors had been changed.</li> <li>- UBIS appointed Mr. Chattaphum Khantiviriya as the chairman of the Board and chairman of the Executive Committee.</li> <li>- UBIS invested 40% in Family Corporation Co., Ltd (FAM), with a total value of THB 280 million (400,000 shares at a par value of THB 100 per share)</li> <li>- UBIS appointed the new director to replace the one that would be retired in 2014; however, this did not the normal operation of the Company.</li> </ul>  |
| 2016 | <ul style="list-style-type: none"> <li>- UBIS increased THB 100 million of capital for THB 40 million additional investment in Family Corporation Co., Ltd (FAM) (400,000 shares at a par value THB 100) in order to maintain the 40% holding.</li> <li>- UBIS relocated its head office and UBIS Primatech Co., Ltd to 807/1 6<sup>th</sup> floor, Rama 3 road, Bangpongpan, Yannawa, Bangkok 10120.</li> <li>- UBIS expanded the oversea market to South America region, including Brazil, Mexico, and Egypt.</li> <li>- UBIS increased its focus on research and product development by separating R&amp;D and Technical services business units. The purpose of the separation is for agility, flexibility, and efficiency. Additionally, to expand the production and serve customer demand, the Company invested in the production of compounds and repacking products in China, which was expected to start operation by quarter 2, 2017. The Company also emphasized on the development of product features that would be suitable with China's market and lower cost.</li> </ul> |
| 2017 | <ul style="list-style-type: none"> <li>- UBIS expanded the oversea market by appointing the oversea agents and entering South America and Asia regions.</li> <li>- In quarter 2, 2017, UBIS started producing compounds and repacking products under the production unit in China.</li> <li>- In March 2017, UBIS terminated the Share Sale and Purchase Agreement for shares in Family Corporation Co., Ltd (FAM) with RF Vision Co., Ltd (the Seller) because of misinformation, affecting the Company's investment decision. Then, the Seller had to repay THB 320 million with a 12 period of monthly repayment and personal guarantee; however, there were no response from the Seller. Hence, UBIS had set up allowance in full for the outstanding payment in quarter 2, 2017 and filed a lawsuit, which on the process of appealing to the civil court.</li> </ul>  |
| 2018 | <ul style="list-style-type: none"> <li>- UBIS had been certificated by the Collective Action Coalition Against Corruption (CAC)</li> <li>- UBIS was awarded as the 2018's Top Innovation Organization.</li> <li>- UBIS expanded the market to South America, Mexico, Chile, and Europe (Italy).</li> </ul>  |

|      | Key milestones   |
|------|--|
| 2019 | <ul style="list-style-type: none"> <li>- UBIS obtained 4 stars of CG Score</li> <li>- UBIS obtained ISO 9001: 2015 certification from BVQI</li> <li>- The new factory at Bangpoo Industrial Estate was established to support the expansion of production.</li> </ul>  |
| 2020 | <ul style="list-style-type: none"> <li>- The factory at Bangpoo Industrial Estate obtained ISO 9001: 2015 certification from BVQI</li> <li>- The factory in Samutsakorn Province obtained ISO 14001: 2015 and ISO 45001: 2018 certification from BVQI. It also achieved Green Industry level 3 certification from the Ministry of Industry and the Department of Factory.</li> <li>- UBIS expanded the market to Argentina</li> </ul>  |
| 2021 | <ul style="list-style-type: none"> <li>- The Announcement of the Bangpoo Industrial Estate factory permanent closure.</li> <li>- Board of Directors meeting no. 8/2021, on August 13, 2021, the Board of Directors approved the submission of documents for BOI investment to consider the construction of a new factory and to support the industrial chemicals which is expected to be completed in 2022. Initially, with an investment budget of 170 - 250 million Baht.</li> </ul> |

## 2.2 Business overview

UBIS (Asia) Public Company Limited is a manufacturer and distributor of high-quality specialty chemicals and to be used as a component in the manufacture of metal packaging such as metal cans, food packaging, food container, metal containers contain both 0.5 liters and 200 liters of chemicals, such as spray cans. It also includes an aluminum tube filled with pharmaceuticals or cosmetics. All products of the company have been produced and developed underneath of the formula and technology of the Company. In the business of the Company will focus on contact with each customer in close coordination to learn about the needs or problems of using the products with our Technical Sales Team, a team of experienced in technology and development professionals who develop the qualities of the products. The Company ensure to provide and all responses as customer needs even the service or quality of the products for properly work with customers' production process. Additionally, the Company was granted with the promotional privileges by the Board of Investment for Sealing Compounds products with the privilege of exemption from corporate income tax for a period of 8 years, the tax privilege has started since October 1, 2014.

### Products and Service

UBIS is certified by ISO 9001:2015, the Quality Management System, we ensure to provide high quality of products and keep continuous improvement in accordance with ISO 9001:2015, ISO14001:2015 and ISO 45001:2018 including the Halal Certification. Moreover, UBIS is certified by Green Industry Level 3 from Ministry of Industry (Thailand) that shown in environmental for the participation conservation. Recently, UBIS is processing with the standard of GMP that is the standard of producing and guarantee of production quality for the safety and ensure to the consumer. The company has restructured department of Research and



Development (R&D) directly report to Managing Director (MD) for agility and operation of the company's strategy. Besides, we have an experienced specialist team to strengthen our product development unit to be equivalent with the international competitors and target to create new products as well as modernize the production process.

Maintaining good relationship and cooperation along with customers as business partnership. Beyond fast responsiveness, on-time delivery and after sales service, there would be coordinately participate between UBIS and customers to jointly research and develop project to meet their utmost satisfaction.

UBIS products are food grade chemicals as upstream supply chain of Metal Packaging Industry. Therefore, customer satisfaction for entire industrial chain will be UBIS's aim with highly concern in quality products, continuous improvement and after sales service for long term business relationship.

Brand perception in global market is one of overseas strategy with international networking agents or distributors who are knowledgeable and understanding in the industry to promote UBIS products, create more distribution channel and local services directly to each local potential customer.

Besides, UBIS must comply to international standard, regulations and other requirements of global food organization such as US-FDA, EU Directives, HALAL and etc. UBIS main products will be allocated by 2 categories:

#### **1. Sealing Compounds**

Latex can be used as a sealant for metal packaging. Its key function is to prevent leakage between the can and the lid, both the bottom lid and the top lid during container production process. After the food or container has been placed in the container, the container must be kept in good card to prevent any external contamination from entering into the container, thereby extending the shelf life of the product packed in the container. It also has to withstand the internal sterilization process of the production process

##### **1.1 Water Base Sealing Compound**

UBIS has been supplying water base sealing compound into two types of packing products

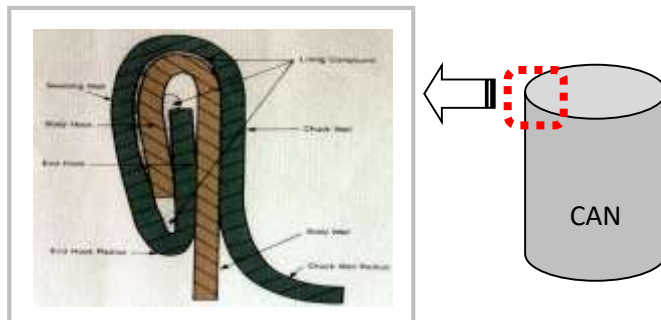
- Water base sealing compound for food and beverage
- Water base sealing compound for non-food product such as Aerosol can and Paint can

##### **1.2 PVC Plastisol**

PVC based compound for sealing purpose such as closure and lid cover

- Food and Beverage closure: Crown cap, Screw cap (ROPP), Lug cap and Crimp cap.
- Lid cover: Pail and Drum cover

Below is a picture of seaming process of can end production (Double seam) (Body hook) (End hook) and (Lining Compound)



Source of picture: website of research project for developing books and home pages, Srinakarinwirot University, subject Food processing industry for middle and small company

Below is a step of lining compound from bare end, lining compound process and lined compound. To prevent any leakage of the packaged product, and to prevent the entry of air into the can.



## 2. Lacquers

Canned coatings Solvent Base Lacquers, which is used to protect the substrate surface by coating both inside and outside. The internal lacquer must have the ability to withstand pH of the packed goods especially food items with different pH. This prevents the packed food from to react to the substrate and make changes in the color, flavor and taste of the food in the can in order to keep its shelf-life. The external coating lacquer will protect the external surface of the tin from corrosion, scratching, corrosion, and as a primer for exterior canning with outside printing and varnish for more beautiful packaging thus it has to be good flexibility. The Company has the marketing policy to cover all parts of the market, the main customers are Food and Beverage Products and Industrial Products. The company began to introduce new products for a variety of products to customers as an alternative and to accommodate the new needs of customers in each segment, and develop the distribution system to cover all parts of the domestic market (Full Segmentation Coverage)

2.1 Packaging for Food and Beverage products. Food and beverage cans are a core product line in metal packaging industry.

2.1.1 Packaging for food can such as tuna can, sardine can, fruit and vegetable can



2.1.2 Packaging for beverage can such as carbonated drink, beer, soft drink and juice



2.2 Packaging for Non-food products

2.2.1 Aerosol Can with high compressed product such as insecticide and air freshener



2.2.2 General Line for general can such as Paint can and Chemical pail



## 2.2.3 Other metal packaging products

### 2.2.3.1 Aluminum collapsible tube for pharmaceutical products, cream, gel and glue. Monobloc such as body spray



### 2.2.3.2 Closure : Crown cap such as carbonated drink and beer Screw cap (ROPP) – energy drink / Twist off cap (LUG) – Jam and Ketchup

Beyond sealing compound and coating lacquer as UBIS core business, we were appointed as authorized distributor in Thailand of 3 product categories from well know manufacturers in metal packaging industry 1) Quaker Chemical from United States of America, Can making lubricants is high performance product metal packaging 2-Piece beverage can. 2) M-Dec Enterprise Pte Ltd. from Singapore, Lithographic printing inks for metal decoration. 3) Salchi Metalcoat Srl. from Italy, Side seam powder protection for 3-Piece can.

For the customer care policy by focusing on the domestic target customers, the Company began to introduce new products for a variety of products to customers as an alternative. In addition, we are able to meet the new demands of our customers in each segment or full segmentation coverage. For the foreign markets, the Company have a customer base spread across in many continents by dividing in 2 groups.

#### Target group in China market, the Company conducts 2 transactions:

- Direct sales to the major customers to meet customer needs directly and quickly
- Our subsidiary in China, which is a supplier to customers who needs to buy in the country and potential mid-size of customers. The company will provide technical support by Thai's technical team to the customer and sales team continuously focus on after-sales service. Currently, the subsidiary has run a production unit of sealing compound products to meet the needs of customers.

#### Target customers in other international markets:

- Asia includes Myanmar, Philippines, Indonesia, Malaysia, Vietnam, Singapore, Taiwan, South Korea, Hong Kong, Maldives, Bangladesh, Sri Lanka, Pakistan, Turkey, India
- Australia consists of Australia, New Zealand
- Middle East consists of Iran, Saudi Arabia, United Arab Emirates
- Africa consists of Egypt

- Europe consists of Italy
- North America consists of Mexico
- Latin America consists of Brazil, Peru, Ecuador, Chile

The company has established a network partner by appointing a distributor or consultant, it can serve customers in each country effectively underneath of the Company's technical support to agents and customers in each country. The target group is a manufacturer of canned food, beverage and other industrial containers therefore, the Company must analyze factors of sales affecting, such as the quantity of competitors, monopolies, market size, and market growth in each customer segment prior selecting the target market.

International Marketing focus on promoting product by offering a trial product including the regularly visiting plan throughout the year to exchange any ideas, any advice and any issues of each business area to improve production and product development. The Company has a policy to participate in exhibitions worldwide and in the region continuously in order to build our brand recognition to customers. The company joined the following shows:

- 1) The 10th AOSD International Conference, during 15-17 October 2019 at Suzhou, China
- 2) Asia Cantech 2019, during 28-30 October 2019 at Bangkok, Thailand

The company's sales in 2020 were at 1,031 Million Baht, increase of 12% when compared with 2019. The domestic market and the foreign market increased to a similar, as the result, the ratio of total sales domestic sales: foreign sales are 41.87%: 57.38%, and other revenues of 0.75% which meet company's target for both domestic and oversea market expansion. The Company's revenue structure are as follows:

#### Revenue structure

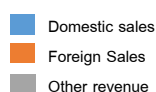
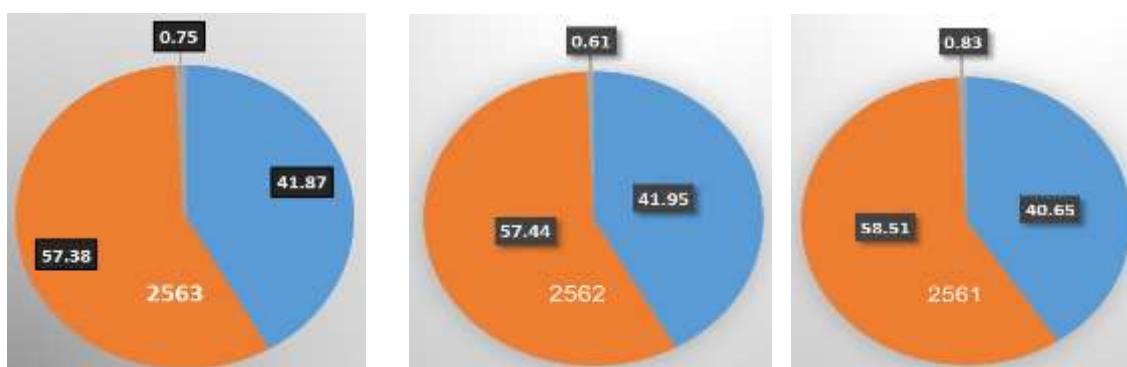
| Unit: THB million          | 2018    |        | 2019    |        | 2020    |        | 9 months of 2021 |        |
|----------------------------|---------|--------|---------|--------|---------|--------|------------------|--------|
|                            | Revenue | %      | Revenue | %      | Revenue | %      | Revenue          | %      |
| Total revenue from sales   | 929.35  | 99.17  | 910.71  | 99.39  | 1022.86 | 99.25  | 888.36           | 98.61  |
| - Domestic <sup>1/</sup>   | 380.98  | 40.65  | 384.42  | 41.95  | 431.49  | 41.87  | 350.53           | 38.91  |
| - International            | 548.37  | 58.51  | 526.29  | 57.44  | 591.37  | 57.38  | 537.83           | 59.70  |
| Other income <sup>2/</sup> | 7.82    | 0.83   | 5.57    | 0.61   | 7.78    | 0.75   | 12.5             | 1.39   |
| Total Revenue              | 937.17  | 100.00 | 916.28  | 100.00 | 1030.64 | 100.00 | 900.86           | 100.00 |

Note:

1/ The domestic revenue includes the sales revenue from products distributed by the Company (Including Quaker, Printing Inks products and Power side stripe)

2/ Other revenue consists of commission, other services, selling of scrap materials, interests earned, profits from currency exchange (if any), and export compensations

## Company's Income



Note:

- (1) The domestic revenue includes the sales revenue from products distributed by the Company (Including Quaker, Printing Inks products and Power side stripe)
- (2) Other revenue consists of commission, other services, selling of scrap materials, interests earned, profits from currency exchange (if any), and export compensations

### 2.3 Business Structure of Subsidiaries

As of 31 March 2017, UBIS had an investment in other juristic persons not less than 10% as follows:

| Company name                                     | Holding (%) | Registered capital (THB million) | Paid-up capital (THB million) | Business description   |
|--|-------------|----------------------------------|-------------------------------|--|
| UBIS Primatech Co., Ltd.                         | 99.99       | 160.00                           | 160.00                        | Manufacture and distribute sealing compounds for manufacturer of metal cans in both domestic and overseas. |
| Vita International Trading (Guangzhou) Co., Ltd. | 100.00      | 80.50 (USD 3 million)            | 200.00                        | Import and export lacquer and sealing compounds for manufacturer of metal cans in China.                   |

#### Vita International Trading (Guangzhou) Co., Ltd.

Vita International Trading (Guangzhou) Co., Ltd. (“Vita Inter”) was registered as a company with Guangzhou Government and Guangzhou Industry & Economic Bureau, the People’s Republic of China on 26 January 2000. The current registered capital is USD 3.0 million (approximately THB 88.5 million). The company holds 100% of its shares and is located at Room 806, No. 836, Dongjung Plaza, Dong Feng East Road, Yue Xiu

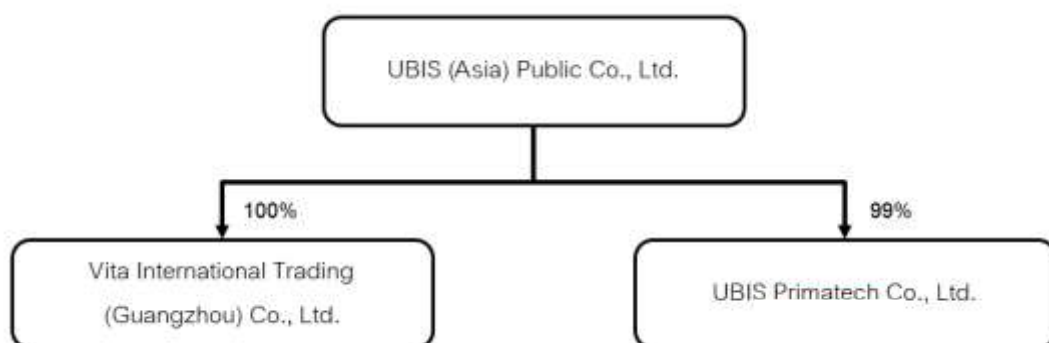
District, Guangzhou, Guangdong, 510060, the People's Republic of China. The objective of Vita Inter is to be a Company's sales representative for water base lining compound / sealant and can coating / lacquer with a focus on canned food and beverages industry as well as other metal container industries in China. Vita Inter has a total of 12 executives and staff.

Management: The company's management is under the policy of UBIS (Asia) Public Co., Ltd, which has assigned two representatives to act as Director at Vita. Due to the situation of COVID-19, we can not to travel to attend the meeting but there is continuous monitoring of the performance by electronic mail.

UBIS Primatech Co., Ltd.

UBIS Primatech Co., Ltd. ("UBIS Primatech") was registered on 30 May 2012 with a registered capital of Baht 160 million; all of which have been paid-up. The Company owns 99.99%of the shares in UBIS Primatech. UBIS Primatech is located on 6th Floor, 807/1 Rama 3 Road, Bang Phongphang Sub-district, Yannawa District, Bangkok 10120. UBIS Primatech has been supported by the Board of Investment of Thailand (BOI) to manufacture and distribute rubber sealant to food and beverage metal can manufacturing industry as well as to other metal container industries.

Management: The company's operation is under 4 board of directors, comprising 1 director and 3 executives from UBIS (Asia) Public Co., Ltd. The operation of UBIS Primatech is under the management policy of UBIS (Asia) Public Co., Ltd as both companies are in the same industry but offer different products which require supporting each other



### 3 List of Directors, Executives, and Top 10 Major Shareholders

#### 3.1 List of Directors and Executives

|                                |   |
|--------------------------------|---|
| Gen. Terdsak Marrome           | Chairman of the Board of Director / Audit Committee /<br>Independent Director |
| Mr. Somchai Wongsabsin         | Independent Director / Chairman of the Audit Committee                        |
| Mr. Chalermpong Mahavanidvong  | Independent Director / Audit Committee  |
| Mr. Piyakun Kritayanutkul      | Chief Executive Officer / Director  |
| Mr. Pruetthipong Tharaphimaan  | Managing Director / Director  |
| Ms. Kanchana Vongratanakulthon | Director  |
| Mr. Nophadon Kitayanugul       | Director  |

#### 3.2 List of Top 10 Major Shareholders (as of 30/12/2021)

| No. | List of shareholders       | No.of shares | %      |
|-----|----------------------------|--------------|--------|
| 1   | Mr. Nant Kitayanutkul      | 119,700,000  | 52.500 |
| 2   | Mr. Pichai Sathavornmanee  | 11,100,100   | 4.868  |
| 3   | Mr. Narong Trungtrajitkul  | 4,150,000    | 1.820  |
| 4   | Mr. Ratchapon Namfon       | 3,200,000    | 1.404  |
| 5   | Thai NVDR Company Limited  | 2,703,192    | 1.186  |
| 6   | Mr. Nophadon Prasertsuko   | 2,250,000    | 0.987  |
| 7   | Mr. Thananat Saliwattana   | 2,200,000    | 0.965  |
| 8   | Mr. Arnuphap Chaiyaraj     | 2,000,000    | 0.877  |
| 9   | Mr. Weerasak Sutunviboon   | 1,500,000    | 0.658  |
| 10  | Mr. Boonchai Phanasakulkan | 1,400,000    | 0.614  |

### 4 Capital Increase and Dividend Payment History during the Past 3 Years

#### Dividend policy for company

Generally, when company has sufficient cash flow and has no plan to use money for investment or expanding, company has a policy to pay out dividends at a rate of at least 40% of the net profit after corporate tax and the legal reserves. However, the board of directors may pay dividends differently from such policy, depending on suitability and necessity such as company plan to use money as investment fund to expand business or there may be change of the economic situation, market condition which may affect company's future cash flow.

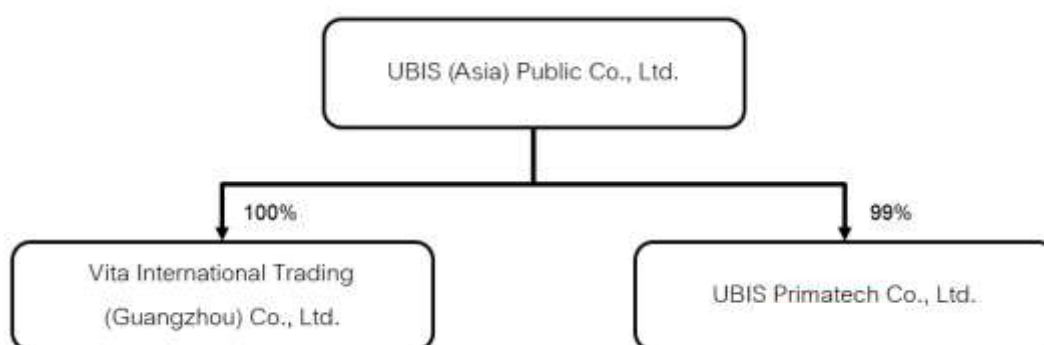


Dividend policy for subsidiaries company

The subsidiaries company has a policy to pay dividends according to the Company's without determining the rate of payment but depends on the subsidiary's future investment plan.

| Board Date | X-Date     | Announce Date | Dividend (per Share) | Unit | Operation Period        | Payment Date | Record Date |
|------------|------------|---------------|----------------------|------|-------------------------|--------------|-------------|
| 18/10/2021 | 02/11/2021 | 19/10/2021    | 0.20                 | Baht | 01/01/2021 - 30/06/2021 | 18/11/2021   | 03/11/2021  |
| 20/08/2020 | 08/09/2020 | 21/08/2020    | 0.15                 | Baht | 01/01/2020 - 30/06/2020 | 18/09/2020   | 09/09/2020  |
| 30/03/2020 | 17/04/2020 | 20/02/2020    | 0.25                 | Baht | 01/01/2019 - 31/12/2019 | 29/04/2020   | 20/04/2020  |
| 04/03/2019 | 25/04/2019 | 04/03/2019    | 0.20                 | Baht | 01/01/2018 - 31/12/2018 | 14/05/2019   | 26/04/2019  |

5 Information of Affiliated Companies, Subsidiaries, and Associates (if any)



### Part 3

## Financial Statement Summary of Ubis (Asia) Public Company Limited

Financial statements for the year ended December 31, 2018 - 2020 and the reviewed financial statements for the 3 quarters of the year ended September 30, 2020 - 2021

### Balance sheet

| (Unit: THB thousand)                 | 2018           |                | 2019           |                | 2020           |                | September 2020 |                | September 2021 |                |
|--------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
|                                      | Amount         | %              | Amount         | %              | Amount         | %              | Amount         | %              | Amount         | %              |
| <b>Assets</b>                        |                |                |                |                |                |                |                |                |                |                |
| <b>Current assets</b>                |                |                |                |                |                |                |                |                |                |                |
| Cash and cash equivalents            | 6,471          | 0.92%          | 7,190          | 0.98%          | 11,141         | 1.33%          | 8,618          | 1.11%          | 31,635         | 3.21%          |
| Trade and other current receivables  | 299,451        | 42.62%         | 282,949        | 38.74%         | 326,252        | 39.01%         | 287,204        | 37.00%         | 357,342        | 36.24%         |
| Inventories                          | 169,668        | 24.15%         | 162,077        | 22.19%         | 190,430        | 22.77%         | 183,048        | 23.58%         | 289,715        | 29.38%         |
| Other current assets                 | 5,583          | 0.79%          | 6,271          | 0.86%          | 9,767          | 1.17%          | 7,204          | 0.93%          | 11,981         | 1.21%          |
| <b>Total current assets</b>          | <b>481,173</b> | <b>68.48%</b>  | <b>458,487</b> | <b>62.78%</b>  | <b>537,590</b> | <b>64.28%</b>  | <b>486,074</b> | <b>62.61%</b>  | <b>690,673</b> | <b>70.04%</b>  |
| <b>Non-current assets</b>            |                |                |                |                |                |                |                |                |                |                |
| Fixed deposits pledged as collateral | 412            | 0.06%          | 911            | 0.12%          | 911            | 0.11%          | 911            | 0.12%          | 911            | 0.09%          |
| Investment property                  | 28,837         | 4.10%          | 28,837         | 3.95%          | 28,837         | 3.45%          | 28,837         | 3.71%          | 28,837         | 2.92%          |
| Property, plant and equipment        | 180,981        | 25.76%         | 228,946        | 31.35%         | 239,184        | 28.60%         | 237,262        | 30.56%         | 241,016        | 24.44%         |
| Right-of-use assets                  | -              | -              | -              | -              | 15,361         | 1.84%          | 8,321          | 1.07%          | 10,099         | 1.02%          |
| Other intangible assets              | 4,733          | 0.67%          | 4,706          | 0.64%          | 3,910          | 0.47%          | 4,144          | 0.53%          | 3,605          | 0.37%          |
| Deferred tax assets                  | 6,352          | 0.90%          | 7,767          | 1.06%          | 9,828          | 1.18%          | 10,097         | 1.30%          | 9,469          | 0.96%          |
| Other non-current assets             | 177            | 0.03%          | 677            | 0.09%          | 641            | 0.08%          | 651            | 0.08%          | 1,500          | 0.15%          |
| <b>Total non-current assets</b>      | <b>221,491</b> | <b>31.52%</b>  | <b>271,843</b> | <b>37.22%</b>  | <b>298,671</b> | <b>35.72%</b>  | <b>290,223</b> | <b>37.39%</b>  | <b>295,437</b> | <b>29.96%</b>  |
| <b>Total asset</b>                   | <b>702,664</b> | <b>100.00%</b> | <b>730,331</b> | <b>100.00%</b> | <b>836,262</b> | <b>100.00%</b> | <b>776,297</b> | <b>100.00%</b> | <b>986,110</b> | <b>100.00%</b> |
| <b>Liabilities and equity</b>        |                |                |                |                |                |                |                |                |                |                |

| (Unit: THB thousand)   | 2018           |               | 2019           |               | 2020           |               | September 2020 |               | September 2021 |               |
|--|----------------|---------------|----------------|---------------|----------------|---------------|----------------|---------------|----------------|---------------|
|  | Amount         | %             | Amount         | %             | Amount         | %             | Amount         | %             | Amount         | %             |
| <b>Current liabilities</b>   |                |               |                |               |                |               |                |               |                |               |
| Bank overdraft and short-term borrowings from financial institutions | 133,338        | 18.98%        | 120,372        | 16.48%        | 107,865        | 12.90%        | 94,790         | 12.21%        | 99,000         | 10.04%        |
| Trade and other current payables                                     | 139,935        | 19.91%        | 119,012        | 16.30%        | 183,624        | 21.96%        | 148,905        | 19.18%        | 253,378        | 25.69%        |
| Current portion of long-term loan from financial institution         | -              | -             | -              | -             | -              | -             | -              | -             | 8,912          | 0.90%         |
| Current portion of lease liabilities                                 | -              | -             | -              | -             | 6,187          | 0.74%         | 5,226          | 0.67%         | 4,042          | 0.41%         |
| Income tax payable   | 8,222          | 1.17%         | 4,340          | 0.59%         | 6,799          | 0.81%         | 10,750         | 1.38%         | 1,069          | 0.11%         |
| Other current liabilities  | 3,837          | 0.55%         | 4,407          | 0.60%         | 10,431         | 1.25%         | 6,858          | 0.88%         | 1,202          | 0.12%         |
| <b>Total current liabilities</b>                                     | <b>285,332</b> | <b>40.61%</b> | <b>248,131</b> | <b>33.98%</b> | <b>314,907</b> | <b>37.66%</b> | <b>266,529</b> | <b>34.33%</b> | <b>367,603</b> | <b>37.28%</b> |
| <b>Non-current liabilities</b>                                       |                |               |                |               |                |               |                |               |                |               |
| Long-term loan from financial institution                            | -              | -             | -              | -             | -              | -             | -              | -             | 34,424         | 3.49%         |
| Lease liabilities  | -              | -             | -              | -             | 9,379          | 1.12%         | 3,234          | 0.42%         | 6,379          | 0.65%         |
| Non-current provisions for employee benefits                         | 26,044         | 3.71%         | 34,038         | 4.66%         | 37,159         | 4.44%         | 36,113         | 4.65%         | 36,102         | 3.66%         |
| <b>Total non-current liabilities</b>                                 | <b>26,044</b>  | <b>3.71%</b>  | <b>34,038</b>  | <b>4.66%</b>  | <b>46,537</b>  | <b>5.56%</b>  | <b>39,347</b>  | <b>5.07%</b>  | <b>76,905</b>  | <b>7.80%</b>  |
| <b>Total liabilities</b>   | <b>311,376</b> | <b>44.31%</b> | <b>282,170</b> | <b>38.64%</b> | <b>361,444</b> | <b>43.22%</b> | <b>305,876</b> | <b>39.40%</b> | <b>444,508</b> | <b>45.08%</b> |
| <b>Equity</b>  |                |               |                |               |                |               |                |               |                |               |
| <b>Capital Stock</b>   |                |               |                |               |                |               |                |               |                |               |
| Share capital  |                |               |                |               |                |               |                |               |                |               |
| 228,000,000 ordinary shares, par value at THB 1 per share            | 228,000        | 32.45%        | 228,000        | 31.22%        | 228,000        | 27.26%        | 228,000        | 29.37%        | 228,000        | 23.12%        |
| Issued and paid-up share capital                                     |                |               |                |               |                |               |                |               |                |               |

| (Unit: THB thousand)                                      | 2018    |         | 2019    |         | 2020    |         | September 2020 |         | September 2021 |         |
|---|---------|---------|---------|---------|---------|---------|----------------|---------|----------------|---------|
|   | Amount  | %       | Amount  | %       | Amount  | %       | Amount         | %       | Amount         | %       |
| 227,999,991 ordinary shares, par value at THB 1 per share | 228,000 | 32.45%  | 228,000 | 31.22%  | 228,000 | 27.26%  | 228,000        | 29.37%  | 228,000        | 23.12%  |
| Share premium   | 26,871  | 3.82%   | 26,871  | 3.68%   | 26,871  | 3.21%   | 26,871         | 3.46%   | 26,871         | 2.72%   |
| Retained earnings   |         |         |         |         |         |         |                |         |                |         |
| Appropriated- Legal reserve                               | 22,800  | 3.24%   | 22,800  | 3.12%   | 22,800  | 2.73%   | 22,800         | 2.94%   | 22,800         | 2.31%   |
| Unappropriated  | 109,235 | 15.55%  | 165,692 | 22.69%  | 192,579 | 23.03%  | 187,154        | 24.11%  | 257,136        | 26.08%  |
| Other components of equity                                | 4,383   | 0.62%   | 4,798   | 0.66%   | 4,568   | 0.55%   | 5,596          | 0.72%   | 6,795          | 0.69%   |
| Equity attributable to parent company                     | 391,288 | 55.69%  | 448,161 | 61.36%  | 474,818 | 56.78%  | 470,421        | 60.60%  | 541,602        | 54.92%  |
| Non-controlling interests                                 | -       | -       | -       | -       | -       | -       | -              | -       | -              | -       |
| Total equity  | 391,288 | 55.69%  | 448,161 | 61.36%  | 474,818 | 56.78%  | 470,421        | 60.60%  | 541,602        | 54.92%  |
| Total liabilities and equity                              | 702,664 | 100.00% | 730,331 | 100.00% | 836,262 | 100.00% | 776,297        | 100.00% | 986,110        | 100.00% |

## Financial analysis

### Assets

As of December 31, 2018, the Company and its subsidiaries had a total asset by 702.7 MB which decreased from December 31, 2017 at 1.5 MB and decreased when comparing with cash or equate with cash by 42.9 MB due to an increased in the reimbursement of short-term debt(s) (promissory note) to the (financial institution) and an increased of 54.8 MB in account receivable due to the increase in total sales leading to an increase in debtors and decreased of the inventory stocks at 0.7 MB and decreasing of the other current asset at 7.0 MB and 4.9 MB for the non-current asset and others assets 0.8 MB.

As of December 31, 2019, the Company and its subsidiaries had a total asset by 730.3 MB which increased from December 31, 2018 by 27.6 MB as a result of the increase in cash and cash equivalents by 0.7 MB, the decrease of trade and other receivables by 16.5 MB, decrease in inventory by 7.6 MB due to a decrease in total sales of 18.65 MB and the retaining of inventory stocks relative to the decrease in total sales and increase in other current assets by 0.7 MB, and increase in non-current assets, Fixed deposits pledged as collateral, PPE, intangible asset, deferred income tax assets and other non-current assets by 0.5 MB, 47.9 MB due to investments at Bang Poo branch, 1.4 MB and 0.5 MB respectively.

As of December 31, 2020, the Company and its subsidiaries had a total asset of 836.3 MB which increased from December 31, 2019 by 105.9 MB as a result of the increase in cash and cash equivalents by 4.0 MB, the increase of trade and other receivables by 43.3 MB due to an increase in total sales of 116.12 MB has led to an increase in inventory by 28.4 MB and increase in other current assets by 3.5 MB. Non-current assets, PPE increased 10.2 MB, Right-of-use asset increased by 15.4 MB due to recordings based on the standards of the new accounting issues TRRS16 in the year 2020 and deferred income tax assets increased by 2.1 MB.

As of September 30, 2021, the Company and its subsidiaries had a total asset by 986.1 MB which increased from December 31, 2020 by 149.8 MB as a result of the increase in cash and cash equivalents by 20.5 MB, the increase in trade and other current receivables by 31.2 MB, the increase in inventory by 99.3 MB and the increase in other current assets by 2.2 MB. In terms of non-current assets, property, plant and equipment increase of 1.9 MB. Right of use assets decreased by 5.2 MB and other non-current assets decreased by 0.1 MB.

#### **Liabilities**

As of December 31, 2018, the Company and its subsidiaries had a total liability of 311.4 MB decreased 130.7 MB from December 31, 2017 and having overdrawn and the short-term loan decreased 165.7 MB due to the reimbursement of short-term debt(s) (promissory note) to the (financial institution) and account payable increased 31.6 MB due to the increase in the purchasing of raw materials to keep up with the increase in production due to increase in total sales and other liabilities decreased 3.1 MB and increasing 2.2 MB from Income Tax Payable and increasing of the other liabilities 0.9 MB and employee benefit obligations increased 3.4 MB.

As of December 31, 2019, the Company and its subsidiaries had a total liability of 282.1 MB which decreased by 29.2 MB from December 31, 2018 due to the decrease of bank overdraft and short-term borrowings by 13.0 MB, account payable and other payables by 21.0 MB due to the decrease in purchasing of raw materials caused by the decrease in total sales and the company's regular reimbursement of account payable. Moreover, the company has incoming cash flows from customers which has enabled the payments of accounts overdraft and short term loans which has led to the decrease in the company's total debt as mentioned, income tax payable by 3.8 MB and the increase in other current liabilities 0.6 MB and the increase in employee benefit obligations by 8.0 MB.

As of December 31, 2020, the Company and its subsidiaries had a total liability of 361.4 MB which increased by 79.3 MB from December 31, 2019 due to the decrease of bank overdraft and short-term borrowings by 12.5 MB, increase of account payable and other payables by 64.6 MB due to the increase in company's debt caused by the increase in purchasing of raw materials in relative to the increase in total sales, increase of income tax payable by 2.5 MB, increase of other current liabilities by 6.0 MB, increase of Lease Liabilities by 9.4 MB, and the increase in employee benefit obligations by 3.1 MB.

As of September 30, 2021, the Company and its subsidiaries had a total liability of 444.5 MB which increased by 83.1 MB from December 31, 2020 due to the reduced overdrafts and short-term loans of 8.9 MB, increased of trade and other current payables by 69.8 MB, the increase of borrowing of 1 year maturity of long term from financial institutions by 8.9 MB, decreased of lease liabilities within 1 year maturity by 2.1 MB, decreased of income tax payable by 5.7 MB, decreased of other current liabilities by 9.2 MB for the part of non-current liabilities. The long-term borrowing from financial institutions increased by 34.4 MB, decreased of lease liabilities by 3.0 MB, and the decreasing in non-current provisions for employee benefits obligations by 1.1 MB.

### **Shareholders' Equity**

As of December 31, 2018, the Company and its subsidiaries had total shareholder equity of 391.3 MB, increased from December 31, 2017 at 129.2 MB due to the Company and its subsidiaries had net profit for in the year 2018 at 128.8 MB and other 0.4 MB.

As of December 31, 2019, the Company and its subsidiaries had total shareholder equity of 448.1 MB which increased from December 31, 2018 in amount of 56.8 MB due to profit from operation (including other comprehensive expense) 102.0 MB, the increased in other components of equity 0.4 MB and the dividend paid out 45.6 MB.

As of December 31, 2020, the Company and its subsidiaries had total shareholder equity of 474.8 MB which increased from December 31, 2019 in amount of 26.7 MB due to the dividends payment from retained earnings by 91.2 MB, the profit from operation by 120.0 MB, and the increase in other components of equity by 2.1 MB.

As of September 30, 2021, the Company and its subsidiaries had total shareholder equity of 541.6 MB which increased from December 31, 2020 in amount of 66.8 MB due to the accumulated profit to Q3/2021 amount 64.6 MB, and the other comprehensive income by 2.2 MB.

## Income statement

| (Unit: THB thousand)                | 2018           |               | 2019           |               | 2020           |               | September 2020 |               | September 2021 |               |
|-------------------------------------|----------------|---------------|----------------|---------------|----------------|---------------|----------------|---------------|----------------|---------------|
|                                     | Amount         | %             | Amount         | %             | Amount         | %             | Amount         | %             | Amount         | %             |
| Revenue from sales                  | 929,354        | 100.00%       | 910,707        | 100.00%       | 1,022,864      | 100.00%       | 735,506        | 100.00%       | 888,355        | 100.00%       |
| Cost of sales                       | (603,827)      | (64.97%)      | (595,612)      | (65.40%)      | (667,364)      | (65.24%)      | (463,606)      | (63.03%)      | (676,540)      | 76.16%        |
| <b>Gross profit</b>                 | <b>325,527</b> | <b>35.03%</b> | <b>315,095</b> | <b>34.60%</b> | <b>355,501</b> | <b>34.76%</b> | <b>271,900</b> | <b>36.97%</b> | <b>211,815</b> | <b>23.84%</b> |
| Other income                        | 7,819          | 0.84%         | 5,569          | 0.61%         | 7,779          | 0.76%         | 5,850          | 0.80%         | 12,455         | 1.40%         |
| Selling expenses                    | (88,001)       | (9.47%)       | (91,735)       | (10.07%)      | (103,116)      | (10.08%)      | (69,046)       | (9.39%)       | (84,986)       | (9.57%)       |
| Administrative expenses             | (79,800)       | (8.59%)       | (88,581)       | (9.73%)       | (128,312)      | (12.54%)      | (75,560)       | (10.27%)      | (90,785)       | (10.22%)      |
| Net gain (loss) on foreign exchange | (10,520)       | (1.13%)       | (15,229)       | (1.67%)       | 11,501         | 1.12%         | 11,895         | 1.62%         | 23,444         | 2.64%         |
| Finance costs                       | (8,282)        | (0.89%)       | (3,867)        | (0.42%)       | (3,985)        | (0.39%)       | (3,231)        | (0.44%)       | (2,111)        | (0.24%)       |
| <b>Profit before tax expense</b>    | <b>146,741</b> | <b>15.79%</b> | <b>121,251</b> | <b>13.31%</b> | <b>139,367</b> | <b>13.63%</b> | <b>137,314</b> | <b>18.67%</b> | <b>69,864</b>  | <b>7.86%</b>  |
| Tax expense                         | (17,997)       | (1.94%)       | (14,573)       | (1.60%)       | (19,350)       | (1.89%)       | (22,722)       | (3.09%)       | (5,307)        | (0.60%)       |
| <b>Net profit</b>                   | <b>128,745</b> | <b>13.85%</b> | <b>106,678</b> | <b>11.71%</b> | <b>120,017</b> | <b>11.73%</b> | <b>114,592</b> | <b>15.58%</b> | <b>64,557</b>  | <b>7.27%</b>  |

### Revenue

In the year 2018, the Company and its subsidiaries had total revenue of 929.4 MB, increased from the year 2017 at 92.0 MB by 11.0 percent (by increasing from domestic sales at 15.2 percent and 8.2 percent from export sales).

In the year 2019, the Company and its subsidiaries had total revenue of 910.7 MB, decreased from the year 2018 in the amount of 18.6 MB or 2.0 percent (Domestic sales increase 0.9 percent and Export sales decrease 4.0 percent).

In the year 2020, the Company and its subsidiaries had total revenue of 1,022.9 MB, increased from 2019 in the amount of 122.2 MB or 12.3 percent (Domestic sales increase of 12.3 percent and Export sales increased 12.4 percent).

Q3/2021, the Company and its subsidiaries had total revenue of 286 MB, which has increased from Q3/2020 by 19 MB or 7.1 percent. (Divided into domestic sales decreased by 3.67 percent and an international sale up to 13.92 percent).

### Gross profit

In the year 2018, the Company and its subsidiaries had the total gross profit of 325.5 MB increased from the year 2017 at 32.3 MB by 11.0 percent while the gross profit margin was 35.0 percent (35.0 percent in the year 2017). The gross margin was higher as the company could be controlled the volatility of raw material prices. In addition, the production and sales in this quarter decreased the cost per unit.

In the year 2019, the Company and its subsidiaries had the total gross profit of 315.6 MB decreased from the year 2018 in the amount 9.8 MB or 3.0 percent with the gross profit margin of 34.6 percent (35.0 percent in the year 2018). The decrease of gross profit was the result of the appreciation of the BAHT against the Foreign Currency.

In the year 2020, the Company and its subsidiaries had the total gross profit of 355.5 MB, increased from 2019 in the amount 40.4 MB or 12.8 percent with the gross profit margin of 34.8 percent (34.6 percent in 2019). The increase of gross profit was the result of lower material cost due to higher production volume and higher sales.

Q3/2021, the Company and its subsidiaries generated a total gross profit of 53.9 MB, which had decreased from Q3/2020 46.9 MB or 46.5 percent. In Q3/2021, the gross profit margin is 18.8 percent (Gross profit margin of 37.7 percent in the Q3/2020). The constant decrease was due to the continuous increase in the cost of raw materials used in the manufacturing of canned coating products.

### Selling expenses

In the year 2018, the Company and its subsidiaries had the expenses of 88.0 MB increased from the year 2017 at 7.8 MB by 9.8 percent (80.0 MB in the year 2017) mainly increased from the transportation cost.

In the year 2019, the Company and its subsidiaries had the expenses of 91.7 MB, increased from the year 2018 in the amount 3.7 MB or 4.2 percent (88.0 MB in the year 2018) as result from the higher in promotion expenses.

In the year 2020, the Company and its subsidiaries had the expenses of 103.1 MB, increased from 2019 in the amount 11.38 MB or 12.4 percent (91.7 MB in 2019) as result from the increase in commission and transportation expense which was in line with sales volume.

Q3/2021, the Company and its subsidiaries had the selling expenses of 29.5 MB which has increased from Q3/2020 in the amount 6 MB or 25.6 percent (In Q3/2020 had the selling expense of 23.5 MB). The increase of selling expenses were due to higher transportation prices and increased local and international sales volumes.



### Administrative expenses

In the year 2018, the Company and its subsidiaries had the expenses of 79.8 MB decreased from the year 2017 at 13.4 MB by 14.4 percent (93.2 MB in the year 2017) mainly decreased from travelling expenses and consultation fee etc.

In the year 2019, the Company and its subsidiaries had the admin expenses of 89.1 MB, which increased from the year 2018 in the amount 9.3 MB, or 11.7 percent (79.8 MB in the year 2018) as result the higher in professional and consultation expenses.

In the year 2020, the Company and its subsidiaries had the admin expenses of 124.0 MB, increased from 2019 in the amount 34.9 MB, or 39.11 percent (89.1 MB in 2019) as result from employee expense, provision for obsolete product and the impact from the Thai Financial Reporting Standards No.9, (“IFRS 9”), on the allowance for doubtful accounts.

Q3/2021, the Company and its subsidiaries had the administrative expenses of 29.2 MB which has increased from Q3/2020 in the amount 4.2 MB or 17.1 percent. (In Q3/2020 had the administrative expense of 25 MB). In comparison to the Q3/2020, the management costs were due to the adjustments on the employee's salary, and the increased provision for NRV of inventory.

### Financial cost

In the year 2018, the Company and its subsidiaries had the financial cost 8.2 MB decreased 12.5 MB by 60.1 percent from the year 2017 (20.8 MB)

In the year 2019, the Company and its subsidiaries had the financial cost 3.8 MB which decreased 4.4 MB from the year 2018 or 53.3 percent (8.2 MB. in the year 2018) as result from better the interest payable management.

In the year 2020, the Company and its subsidiaries had the financial cost of 4.0 MB which as same as 2019 in the amount 3.9 MB.

Q3/2021, the Company and its subsidiaries had the financial cost 0.6 MB which decreased from Q3/2020 in the amount of 0.4 MB or 44.1 percent. (In Q3/2020 had a financial cost of 1 MB.)

### Gain (Loss) on foreign exchange

Q3/2021, the Company and its subsidiaries received a profit of 10.6 MB from the exchange rate which increased from Q3/2020 in the amount 2.6 MB or 32.5 percent (Gained from exchange rate of 8.0 MB in Q3/2020)

## Cash flow statement

| (Unit: THB thousand)                                 | Year ended 31 December |          |          | 9 months ended |          |
|--|------------------------|----------|----------|----------------|----------|
|  | 2561                   | 2562     | 2563     | 2563           | 2564     |
| Net cash flow from operating activities              | 138,558                | 122,264  | 140,023  | 140,723        | 2,110    |
| Net cash flow from investing activities              | (4,308)                | (58,898) | (23,176) | (16,735)       | (11,096) |
| Net cash flows from financing activities             | (177,609)              | (76,722) | (59,994) | (72,609)       | 27,280   |
| Net increase (decrease) in cash and cash equivalents | (43,360)               | (13,356) | 56,853   | 52,074         | 20,559   |
| Cash and cash equivalents at ending of period        | (31,954)               | (45,524) | 11,075   | 6,550          | 31,635   |

### Cash flow

Based on the results for in the year 2018, the company had cash flow as following details:

- Net cash flow from operating activities was 138.6 MB when compared with the year 2017 will be increased 53.4 MB came from debt repayment increased and decreasing in inventory stocks in the year 2018 resulted in cash and cash equivalents creasing.
- Cash flow from the investment 4.3 MB when compared with the year 2017 decreased 10.2 MB from the fixed assets investment decreasing.
- Cash flow from financing activities in the year 2018 was 177.6 MB decreased at 77.2 MB when compare with the year 2017 from the repayment of the short-term loan to the financial institution.

Based on the results for the year 2019, the company's cash flow as follows:

- Net cash flow from operating activities was 122.2 MB, decreased by 16.3 MB when compare with the year 2018 due to the increasing of Trade and other payables, Employee benefit paid and Corporate Income tax paid.
- Net cash flow from the investing activities was 58.9 MB, increased by 54.6 MB when compare with the year 2018 due to the increase of fixed assets and intangible asset.
- Net cash flow from financing activities was 76.7 MB, decreased 100.8 MB when compare with the year 2018 due to the decrease in long-term loans of the financial institution and decrease in short-term financing loan.

Based on the results for 2020, the company's cash flow was as follows:

- Net cash flow from operating activities was 140.0 MB, increased by 18.2 MB when compare with 2019, the effective due to the increase of trade and other receivable and inventory, but there is a management of debt repayment, trade and other payables, therefore there is an increase in cash rates.

- Net cash flow from the investing activities was 23.1 MB, decreased by 35.7 MB when compare with 2019.
- Net cash flow from financing activities was 60.0 MB, decreased by 16.7 MB when compare with 2019, the effective due to dividend payment.

Based on the results for Q3/2021, the company had cash flow as following details:

- Net cash flow from operating activities were 2.1 MB, decreased by 138.6 MB. In comparison with Q3/2020 because of less profit in the period and increase in inventory. Trade accounts receivable and other current receivables increased, and the payment of current liabilities increased in Q3/2021, the company cash flow from operation decreased.
- In Q3/2021, net cash flow from investment was 11.1 MB, decreased from 5.6 MB or 33.7 percent when compared with Q3/2020 (Cash flow from investment was 16.7 MB in Q3/2020). The company's expenditure in investment for equipment acquisitions declined in Q3/2021.
- In Q3/2021, net cash flow from financing activities was 27.3 MB, increased from 99.9 MB when compared with Q3/2020, because of there will be no dividend payment in Q3/2021 and have a higher long-term debt.

#### Key financial ratios

| Key financial ratios              | For year ended 31 December |       |       | For 9 months ended 30 September |       |
|-----------------------------------|----------------------------|-------|-------|---------------------------------|-------|
|                                   | 2018                       | 2019  | 2020  | 2020                            | 2021  |
| <b>Liquidity Ratio</b>            |                            |       |       |                                 |       |
| Current Ratio (times)             | 1.69                       | 1.85  | 1.71  | 1.82                            | 1.88  |
| Quick Ratio (times)               | 1.07                       | 1.17  | 1.07  | 1.11                            | 1.06  |
| Receivable Turnover Ratio (times) | 3.42                       | 3.13  | 3.36  | 3.52                            | 3.65  |
| Days Sales Outstanding (days)     | 107                        | 117   | 109   | 104                             | 100   |
| Inventory Turnover Ratio (times)  | 3.55                       | 3.59  | 3.79  | 3.48                            | 3.72  |
| Days Inventory Outstanding (days) | 103                        | 102   | 97    | 105                             | 98    |
| Payable Turnover Ratio (times)    | 4.86                       | 4.6   | 4.41  | 4.42                            | 4.38  |
| Days Payable Outstanding (days)   | 76                         | 80    | 83    | 83                              | 84    |
| Cash Cycle (days)                 | 135                        | 139   | 123   | 126                             | 115   |
| <b>Profitability Ratio</b>        |                            |       |       |                                 |       |
| Gross Profit Margin (%)           | 35.03                      | 34.66 | 34.76 | 36.97                           | 23.84 |
| Operating Profit Margin (%)       | 16.54                      | 13.66 | 13.91 | 18.96                           | 7.99  |
| Net Profit Margin (%)             | 13.74                      | 11.64 | 11.64 | 15.46                           | 7.17  |
| Return on Equity (%)              | 39.41                      | 25.42 | 26.01 | 28.36                           | 13.83 |
| <b>Efficiency Ratio</b>           |                            |       |       |                                 |       |

|  | <i>For year ended 31 December</i> |         |         | <i>For 9 months ended 30<br/>September</i> |         |
|--|-----------------------------------|---------|---------|--|---------|
| <b>Key financial ratios</b>                              | 2018                              | 2019    | 2020    | 2020                                       | 2021    |
| Return on Asset Ratio (%)                                | 22.04                             | 17.46   | 18.3    | 21.16                                      | 8.49    |
| Asset Turnover Ratio (times)                             | 1.33                              | 1.28    | 1.32    | 1.31                                       | 1.35    |
| <b>Financial Policy Ratio</b>                            |                                   |         |         |  |         |
| Debt to Equity Ratio (times)                             | 0.8                               | 0.63    | 0.76    | 0.65                                       | 0.82    |
| Times - Interest - Coverage Ratio (times)                | 18.72                             | 32.35   | 35.97   | 43.50                                      | 34.1    |
| Dividend Payout Ratio (%)                                | -                                 | 42.55   | 75.47   | 89.29                                      | -       |
| <b>Stock data</b>  |                                   |         |         |  |         |
| Basic Earnings Per Share (THB)                           | 0.56                              | 0.47    | 0.53    | 0.50                                       | 0.28    |
| Diluted Earnings Per Share (THB)                         | 0.56                              | 0.47    | 0.53    | 0.50                                       | 0.28    |
| Weighted Average Shares Outstanding<br>(thousand shares) | 228,000                           | 228,000 | 228,000 | 228,000                                    | 228,000 |
| Outstanding shares (thousand shares)                     | 228,000                           | 228,000 | 228,000 | 228,000                                    | 228,000 |

เลขที่ใบจองซื้อ / Subscription Form No.....

ใบจองซื้อ 1 ใบต่อ 1 เลขทะเบียนผู้ถือหุ้นหนึ่งท่าน / One Subscription Form per one Shareholder Register No. Only



ใบจองซื้อหุ้นสามัญเพิ่มทุน ของ บริษัท ยูบิส (เอเชีย) จำกัด (มหาชน)

Subscription Form for New Issued Ordinary Shares of UBIS (ASIA) PUBLIC COMPANY LIMITED

การเสนอขายหุ้นสามัญเพิ่มทุนต่อผู้ถือหุ้นเดิมของ บริษัท ยูบิส (เอเชีย) จำกัด (มหาชน) จำนวน 56,999,997 หุ้น

มูลค่าที่ตราไว้หุ้นละ 1.00 บาท ในราคาเสนอขายหุ้นละ 4.00 บาท เสนอขายต่อผู้ถือหุ้นเดิมในอัตราส่วน 4 หุ้นสามัญเดิมต่อ 1 หุ้นสามัญเพิ่มทุน

Offering for sale to existing shareholders of UBIS (ASIA) PUBLIC COMPANY LIMITED of 56,999,997 new ordinary shares (the "Shares") with a par value of Baht 1.00 each, at the offering price of Baht 4.00 per share, at a ratio of 4 existing ordinary shares to 1 new ordinary share

วันที่จองซื้อ  14 กุมภาพันธ์ 2565 / 14 February 2022  15 กุมภาพันธ์ 2565 / 15 February 2022  17 กุมภาพันธ์ 2565 / 17 February 2022  18 กุมภาพันธ์ 2565 / 18 February 2022  21 กุมภาพันธ์ 2565 / February 2022

ข้อมูลผู้จองซื้อหุ้น โปรดกรอกข้อความในช่องว่างดังนี้ให้ครบถ้วน ชัดเจน ตัวบรรจง / Subscriber's Information. Please fill all the blanks in clear and legible manner.

เรียน คณะกรรมการ บริษัท ยูบิส (เอเชีย) จำกัด (มหาชน) ("บริษัท") / To Board of Directors of UBIS (ASIA) PUBLIC COMPANY LIMITED (the "Company")

ข้าพเจ้า / I/We  นาย/Mr.  นาง / Mrs.  นางสาว / Miss  นิติบุคคล / Company

เลขทะเบียนผู้ถือหุ้นเลขที่ / Registration No. \_\_\_\_\_ โทรศัพท์ที่ติดต่อได้ / Tel. \_\_\_\_\_

บัตรประจำตัวประชาชน/ใบคำงด้าว/หนังสือเดินทาง/เลขทะเบียนนิติบุคคล เลขที่ / ID Card/Work Permit/Passport/Juristic ID No. \_\_\_\_\_

ที่อยู่ / Address \_\_\_\_\_

ข้าพเจ้ามีหุ้นเดิมของ บริษัท ยูบิส (เอเชีย) จำกัด (มหาชน) ในวันกำหนดรายชื่อผู้ถือหุ้นที่มีสิทธิจองซื้อหุ้นสามัญใหม่ในการเพิ่มทุนครั้งนี้ (Record Date) ณ วันที่ 5 มกราคม 2565 จำนวน / According to the Record Date on 5 January 2022 to compile the list of shareholders entitled to subscribe for new ordinary shares, I/we own \_\_\_\_\_ หุ้น / ordinary share(s), และมีสิทธิในการจองซื้อหุ้นสามัญเพิ่มทุนของบริษัทจำนวน / and have rights to subscribe for \_\_\_\_\_ หุ้น / new ordinary share(s)

ข้าพเจ้ามีความประสงค์ที่จะจองซื้อหุ้นสามัญเพิ่มทุนของบริษัท ยูบิส (เอเชีย) จำกัด (มหาชน) ดังนี้ / I/We wish to subscribe for the newly ordinary share(s) in the Company as follows:

|   |  |  |  |
|---|--|--|--|
| <input type="checkbox"/> จองซื้อตามสิทธิทั้งจำนวน / Subscription for full of the entitlement  | โปรดเลือกข้อใดข้อหนึ่ง / Choose o only one | จำนวนที่จองซื้อ (หุ้น) / No. of shares subscription for (Shares) | จำนวนเงินที่ชำระ (บาท) / Total Payment Amount (Baht) |
| <input type="checkbox"/> จองซื้อน้อยกว่าสิทธิ / Subscription for less than the entitlement  |  |  |  |
| <input type="checkbox"/> จองซื้อเกินกว่าสิทธิ (ระบุเฉพาะจำนวนที่จองเกินสิทธิ) / Subscription for more than the entitlement (Specify the excess proportion only) |  |  |  |
| รวมจองซื้อทั้งสิ้น / Total Subscription   |  |  |  |

พร้อมกันนี้ ข้าพเจ้าขอส่งเงินค่าจองซื้อหุ้นสามัญดังกล่าวโดยชำระเป็น / I/We enclose my/our payment by:

เงินโอนเข้าบัญชี "บริษัทหลักทรัพย์ ไทยพาณิชย์ โกลบอล จำกัด เพื่อการจองซื้อ" เลขที่บัญชี 155-3-00030-1 ประเภทบัญชีกระแสรายวัน ธนาคารไทยพาณิชย์ จำกัด (มหาชน) สาขาอออลซีซีซีเอส เฟส 2

Pay-in: Payable to "Globex Securities Company Limited for Subscription" Account number 155-3-00030-1, Current Account, Siam Commercial Bank Public Company Limited, All Seasons Place Branch

เมื่อข้าพเจ้าได้รับการจัดสรรหุ้นสามัญเพิ่มทุนดังกล่าว ในการส่งมอบหุ้นข้าพเจ้าตกลงให้บริษัทดำเนินการดังต่อไปนี้ (โปรดเลือกข้อใดข้อหนึ่ง) / If I/We am/are allotted the said Shares, I/we agree to have either of the following processed by the Company (Choose only one):

ให้ฝากใบหุ้นสามัญตามจำนวนที่ได้รับการจัดสรรนั้นไว้ในชื่อ "บริษัท ศูนย์รับฝากหลักทรัพย์ (ประเทศไทย) จำกัด เพื่อผู้ฝาก" และดำเนินการให้ บริษัท \_\_\_\_\_ สมาชิกผู้ฝากเลขที่ \_\_\_\_\_ นำหุ้นเข้าฝากไว้กับ บริษัท ศูนย์รับฝากหลักทรัพย์ (ประเทศไทย) จำกัด เพื่อเข้าบัญชีซื้อขายหลักทรัพย์ เลขที่ \_\_\_\_\_ ชื่อ \_\_\_\_\_ ซึ่งข้าพเจ้ามอบให้กับบริษัท / Issue a share certificate in the Name of "Thailand Securities Depository Co., Ltd. For Depositor" for the allotted Shares and assign for Participant name \_\_\_\_\_ TSD number no. \_\_\_\_\_

To deposit the said Shares with the Thailand Securities Depository Co., Ltd. ("TSD") for my/our securities a/c no. \_\_\_\_\_ a/c name \_\_\_\_\_ maintained at said TSD member company.

ให้ฝากใบหุ้นสามัญตามจำนวนที่ได้รับการจัดสรรนั้นไว้ในชื่อ "บริษัท ศูนย์รับฝากหลักทรัพย์ (ประเทศไทย) จำกัด" และนำหุ้นเข้าฝากไว้กับ บริษัท ศูนย์รับฝากหลักทรัพย์ (ประเทศไทย) จำกัด โดยนำเข้าบัญชีของบริษัทที่ออกหลักทรัพย์ สมาชิกเลขที่ 600 เพื่อข้าพเจ้า (การชดเชยเป็นใบหลักทรัพย์ในภายหลังผู้จองซื้อหุ้นจะต้องชำระค่าธรรมเนียมอัตราที่ บริษัท ศูนย์รับฝากหลักทรัพย์ (ประเทศไทย) จำกัด กำหนด) / Issue a share certificate in the Name of "Thailand Securities Depository Co., Ltd." For the allotted Shares and deposit the said Shares with TSD under issuer account for my name account number 600. (Subscriber shall pay the fees as specified by TSD for later issuance of share certificate.)

ให้ออกใบหุ้นสามัญตามจำนวนที่ได้รับจัดสรรนั้นไว้ในชื่อของข้าพเจ้าและจัดส่งใบหุ้นให้ข้าพเจ้าตามชื่อที่อยู่ระบุไว้ในทะเบียนผู้ถือหุ้นทางไปรษณีย์ลงทะเบียน โดยข้าพเจ้ายินยอมมอบหมายให้บริษัทดำเนินการใดๆ เพื่อทำให้การจัดทำใบหุ้นและส่งมอบใบหุ้นให้แก่ข้าพเจ้าภายใน 15 วันทำการ นับจากวันปิดการจองซื้อหุ้น / Issue a share certificate in my/our name for the allotted Shares and deliver the share certificate to me/us by registered mail according to the address stated in the shareholder register. I/We agree to have the Company do the share certificate issued and delivered to me/us within 15 business days from the closing date of the subscription period.

ในการมีข้อสงสัยเกี่ยวกับสิทธิและข้าพเจ้าไม่ได้รับการจัดสรรหุ้นสามัญที่จองเกินกว่าสิทธิ หรือ ได้รับการจัดสรร ไม่ครบถ้วนตามจำนวนที่จองเกินกว่าสิทธิ ไม่ว่าด้วยกรณีใดๆ ข้าพเจ้าตกลงรับเงินคืน โดยให้บริษัทดำเนินการคืนค่าจองซื้อหรือเงินส่วนต่างค่าจองซื้อ โดยผู้จองซื้อโปรดระบุข้อมูลดังต่อไปนี้ โอนเงินเข้าบัญชีธนาคารประเภท ออมทรัพย์ / กระแสเงินสด (ผู้จองซื้อเกินสิทธิจะต้องแนบสำเนาสมุดบัญชีเงินฝากธนาคารของ ธ.ไทยพาณิชย์, ธ.กรุงเทพ, ธ.กสิกรไทย, หรือ ธ.กรุงไทย พร้อมกันเอกสารทั้งหมดไว้ครบถ้วน) / If I/we have not been allotted the Shares or have been allotted lower than subscription amount, I/we agree to have the payment or excess payment returned to me/us by making a wire transfer to my/our bank account as the information below (The Oversubscription Subscribers must attach a copy of bank account passbook of SCB, BBL, KBANK or KTB with all documents.)

ธ.ไทยพาณิชย์ / SCB  ธ.กรุงเทพ / BBL  ธ.กสิกรไทย / KBANK  ธ.กรุงไทย / KTB, สาขา / Branch \_\_\_\_\_ เลขที่บัญชี / Account No. \_\_\_\_\_

ข้าพเจ้าขอรับรองและตกลงว่าจะจองซื้อหุ้นสามัญเพิ่มทุนดังกล่าว และจะไม่ยกเลิกการจองซื้อหุ้นสามัญเพิ่มทุนนี้ แต่หากข้าพเจ้าไม่ส่งใบจองซื้อหุ้นสามัญเพิ่มทุนที่ได้กรอกรายละเอียดครบถ้วนเรียบร้อยพร้อมเงินโอนเข้าบัญชี มาถึงบริษัทภายในระยะเวลาการจองซื้อ ให้ถือว่าข้าพเจ้าแสดงเจตนาไม่ประสงค์จะใช้สิทธิจองซื้อ และข้าพเจ้ายินยอมรับเงินคืน ข้าพเจ้าได้อ่านหนังสือแจ้งการจัดสรรหุ้นเพิ่มทุนบริษัท ยูบิส (เอเชีย) จำกัด (มหาชน) และยินยอมผูกพันตนหนังสือแจ้งการจัดสรรฯ ดังกล่าว และที่จะได้มีการแก้ไขเพิ่มเติมในภายหลังด้วย / I/We hereby undertake to buy the said Shares in the number allotted by the Company and shall not revoke this subscription. If I/we do not return this duly completed subscription form with payment has not been honored within the subscription period. I/We may be deemed to have not exercised my/our subscription rights and receive the payment back. I/We agree to bind on conditions and any notifications specified in the notification of subscription rights for newly issued ordinary shares of UBIS (ASIA) PUBLIC COMPANY LIMITED, including the amendment.

การลงทุนในหุ้นย่อมมีความเสี่ยง ก่อนการตัดสินใจจองซื้อหลักทรัพย์ ควรศึกษาข้อมูลอย่างรอบคอบ

Please be aware of the risk involved in share investment. Please read the relevant information carefully before subscription.

การประเมินความเสี่ยงที่ยอมรับได้ (Suitability Test) เพื่อจองซื้อหุ้น / Suitability Test for share subscription

1. ข้าพเจ้าได้ดำเนินการทำแบบประเมิน Suitability Test มาแล้ว และรับรู้รายละเอียดความเสี่ยงที่ยอมรับได้ของข้าพเจ้าแล้ว / I/we already conducted the Suitability Test, and I/we acknowledge my/our risk tolerance level.

2. ข้าพเจ้ารับทราบระดับความเสี่ยงของหุ้นสามัญที่ข้าพเจ้าจะจองซื้อครั้งนี้ / I/we acknowledge risk level of share I/we will subscribe for.

ดังนั้น หากผลการประเมิน Suitability Test ของข้าพเจ้าออกมาว่า ข้าพเจ้าไม่เหมาะสมกับการจองซื้อหุ้นในครั้งนี้ ข้าพเจ้าจึงยืนยันและประสงค์ที่จะจองซื้อหุ้นสามัญในครั้งนี้ และได้ลงลายมือชื่อที่ตนยืนยันในฐานะผู้จองซื้อด้านล่าง โดยข้าพเจ้ารับทราบว่าการลงทุนในหุ้นสามัญครั้งนี้ไม่เหมาะสมกับระดับความเสี่ยงที่ข้าพเจ้ายอมรับได้ตามผลประเมิน Suitability Test / If the result of Suitability Test indicates that this share investment does not match my/our risk tolerance level, I/we still wish to subscribe for this share. I will put my signature below to confirm my intention for this share subscription. I/We acknowledge that this share investment does not match my risk tolerance level in accordance with the result of suitability test.

ดังนั้น ข้าพเจ้าจึงยืนยันและประสงค์ที่จะจองซื้อหุ้นสามัญในครั้งนี้ และได้ลงลายมือชื่อที่ตนยืนยันในฐานะผู้จองซื้อด้านล่าง โดยข้าพเจ้ารับทราบว่าการลงทุนในหุ้นสามัญครั้งนี้ไม่เหมาะสมกับระดับความเสี่ยงที่ข้าพเจ้ายอมรับได้ตามผลประเมิน Suitability Test / If the result of Suitability Test indicates that this share investment does not match my/our risk tolerance level, I/we still wish to subscribe for this share. I will put my signature below to confirm my intention for this share subscription. I/We acknowledge that this share investment does not match my risk tolerance level in accordance with the result of suitability test.

ดังนั้น ข้าพเจ้าจึงยืนยันและประสงค์ที่จะจองซื้อหุ้นสามัญในครั้งนี้ และได้ลงลายมือชื่อที่ตนยืนยันในฐานะผู้จองซื้อด้านล่าง โดยข้าพเจ้ารับทราบว่าการลงทุนในหุ้นสามัญครั้งนี้ไม่เหมาะสมกับระดับความเสี่ยงที่ข้าพเจ้ายอมรับได้ตามผลประเมิน Suitability Test / If the result of Suitability Test indicates that this share investment does not match my/our risk tolerance level, I/we still wish to subscribe for this share. I will put my signature below to confirm my intention for this share subscription. I/We acknowledge that this share investment does not match my risk tolerance level in accordance with the result of suitability test.

ดังนั้น ข้าพเจ้าจึงยืนยันและประสงค์ที่จะจองซื้อหุ้นสามัญในครั้งนี้ และได้ลงลายมือชื่อที่ตนยืนยันในฐานะผู้จองซื้อด้านล่าง โดยข้าพเจ้ารับทราบว่าการลงทุนในหุ้นสามัญครั้งนี้ไม่เหมาะสมกับระดับความเสี่ยงที่ข้าพเจ้ายอมรับได้ตามผลประเมิน Suitability Test / If the result of Suitability Test indicates that this share investment does not match my/our risk tolerance level, I/we still wish to subscribe for this share. I will put my signature below to confirm my intention for this share subscription. I/We acknowledge that this share investment does not match my risk tolerance level in accordance with the result of suitability test.

ดังนั้น ข้าพเจ้าจึงยืนยันและประสงค์ที่จะจองซื้อหุ้นสามัญในครั้งนี้ และได้ลงลายมือชื่อที่ตนยืนยันในฐานะผู้จองซื้อด้านล่าง โดยข้าพเจ้ารับทราบว่าการลงทุนในหุ้นสามัญครั้งนี้ไม่เหมาะสมกับระดับความเสี่ยงที่ข้าพเจ้ายอมรับได้ตามผลประเมิน Suitability Test / If the result of Suitability Test indicates that this share investment does not match my/our risk tolerance level, I/we still wish to subscribe for this share. I will put my signature below to confirm my intention for this share subscription. I/We acknowledge that this share investment does not match my risk tolerance level in accordance with the result of suitability test.

หลักฐานการรับฝากการจองซื้อหุ้นสามัญเพิ่มทุนของบริษัท ยูบิส (เอเชีย) จำกัด (มหาชน) (บริษัทฯ) (ผู้จองซื้อ โปรดกรอกข้อความในส่วนนี้ด้วย)

Evidence of receipt of Subscription Form for New Ordinary Shares of UBIS (ASIA) PUBLIC COMPANY LIMITED (the "Company") (Subscriber shall also fill in this section.)

วันที่จองซื้อ / Subscription Date \_\_\_\_\_ เลขที่ใบจองซื้อ / Subscription Form No. \_\_\_\_\_

ผู้จัดจำหน่ายได้รับเงินจาก / Underwriter received payment from \_\_\_\_\_ เพื่อจองซื้อหุ้นสามัญเพิ่มทุนของบริษัทฯ จำนวน / for subscription of \_\_\_\_\_ หุ้น / new ordinary shares in the Company, ในราคาหุ้นละ 4.00 บาท / at Baht 4.00 per share, รวมเป็นเงิน / totaling of \_\_\_\_\_ บาท / Baht โดยชำระเป็น / made payable by \_\_\_\_\_

เงินโอน / Money Transfer

ลงวันที่ / Date \_\_\_\_\_ ธนาคาร / Bank \_\_\_\_\_ สาขาที่โอน / Branch \_\_\_\_\_

โดยหากผู้จองซื้อได้รับการจัดสรรหุ้นให้ดำเนินการดังต่อไปนี้ / If the subscriber receives the allocation of the aforesaid shares, the subscriber requests as follow :

ออกใบหุ้นในนาม "บริษัท ศูนย์รับฝากหลักทรัพย์ (ประเทศไทย) จำกัด เพื่อผู้ฝาก" เลขที่สมาชิกผู้ฝาก \_\_\_\_\_ บัญชีซื้อขายหลักทรัพย์เลขที่ \_\_\_\_\_ / Issue a share certificate in the Name of "Thailand Securities Depository Co., Ltd. For Depositor" Participant number \_\_\_\_\_ Securities trading account number \_\_\_\_\_

ออกใบหุ้นในนาม "บริษัท ศูนย์รับฝากหลักทรัพย์ (ประเทศไทย) จำกัด" โดยนำเข้าบัญชีของผู้ถือหลักทรัพย์ สมาชิกเลขที่ 600 เพื่อผู้จองซื้อ / Issue a share certificate in the Name of "Thailand Securities Depository Co., Ltd." and deposit those shares under issuer account for my name, account number 600

ออกใบหุ้นในนามผู้จองซื้อ ภายใน 15 วันทำการนับแต่ปิดการจองซื้อหุ้น / Issue a share certificate in the name of subscriber within 15 business days from the subscription closing date

เจ้าหน้าที่ผู้รับมอบอำนาจ / Authorized Officer \_\_\_\_\_

หมายเหตุ: หากผู้จองซื้อประสงค์จะเปลี่ยนแปลงที่อยู่ให้ไป โปรดแจ้งการแก้ไขข้อมูลทะเบียนโดยตรง และจัดส่งไปรษณีย์ติดหลักทรัพย์ บริษัท ศูนย์รับฝากหลักทรัพย์ (ประเทศไทย) จำกัด เลขที่ 93 ถนนรัชดาภิเษก แขวงดินแดง เขตดินแดง กรุงเทพฯ 10400 โทร. 0 2009-9000

Remark: If subscriber wishes to amend his/her address given previously, please directly notify the change to the registrar at: Securities Operation Service, Thailand Securities Depository Co., Ltd. No. 93 Ratchadaphisek Road, Dindaeng, Bangkok 10400, Thailand

| BROKER                          |  |                                 |  |
|---------------------------------|--|---------------------------------|--|
| ผู้ฝากเลขที่<br>Participant No. | ชื่อบริษัท<br>Company Name   | ผู้ฝากเลขที่<br>Participant No. | ชื่อบริษัท<br>Company Name   |
| 002                             | บริษัทหลักทรัพย์ทีเอสไอ จำกัด<br>TISCO SECURITIES COMPANY LIMITED  | 030                             | บริษัทหลักทรัพย์ ไอ วี โกลบอล จำกัด (มหาชน)<br>I V GLOBAL SECURITIES PUBLIC COMPANY LIMITED                                  |
| 003                             | บริษัทหลักทรัพย์ คันทรี กรุ๊ป จำกัด (มหาชน)<br>COUNTRY GROUP SECURITIES PUBLIC COMPANY LIMITED                           | 032                             | บริษัทหลักทรัพย์ เคทีบี (ประเทศไทย) จำกัด<br>KTB SECURITIES (THAILAND) COMPANY LIMITED                                       |
| 004                             | บริษัทหลักทรัพย์ ดีบีเอส วิกเคอร์ส (ประเทศไทย) จำกัด<br>DBS VICKERS SECURITIES (THAILAND) COMPANY LIMITED                | 034                             | บริษัทหลักทรัพย์ฟิลลิป (ประเทศไทย) จำกัด (มหาชน)<br>PHILLIP SECURITIES (THAILAND) PUBLIC COMPANY LIMITED                     |
| 005                             | บริษัทหลักทรัพย์ แลนด์ เฮาส์ จำกัด (มหาชน)<br>LAND AND HOUSES SECURITIES PUBLIC COMPANY LIMITED                          | 038                             | บริษัทหลักทรัพย์ เบยอนด์ จำกัด (มหาชน)<br>BEYOND SECURITIES PUBLIC COMPANY LIMITED   |
| 006                             | บริษัทหลักทรัพย์ ฟัทรา จำกัด (มหาชน)<br>PHATRA SECURITIES PUBLIC COMPANY LIMITED   | 048                             | บริษัทหลักทรัพย์ อีรา จำกัด (มหาชน)<br>AIRA SECURITIES PUBLIC COMPANY LIMITED  |
| 007                             | บริษัทหลักทรัพย์ ซีจีเอส-ซีไอเอ็มบี (ประเทศไทย) จำกัด<br>CGS-CIMB SECURITIES (THAILAND) COMPANY LIMITED                  | 050                             | บริษัทหลักทรัพย์ เอสเอสแอล จำกัด<br>ASL SECURITIES COMPANY LIMITED   |
| 008                             | บริษัทหลักทรัพย์ เอเชีย พลัส จำกัด (มหาชน)<br>ASIA PLUS SECURITIES PUBLIC COMPANY LIMITED                                | 051                             | บริษัทหลักทรัพย์ เอสบีไอ ไทย ออนไลน์ จำกัด<br>SBI THAI ONLINE SECURITIES CO.,LTD.  |
| 010                             | บริษัทหลักทรัพย์ เมอร์ริล ลินช์ (ประเทศไทย) จำกัด<br>MERRILL LYNCH SECURITIES (THAILAND) LIMITED                         | 052                             | บริษัทหลักทรัพย์ จีเอ็มไอ-เน็ต คอม(ประเทศไทย) จำกัด<br>GMO-Z com SECURITIES (THAILAND) LIMITED                               |
| 011                             | บริษัทหลักทรัพย์ กสิกรไทย จำกัด (มหาชน)<br>KASIKORN SECURITIES PUBLIC COMPANY LIMITED                                    | 200                             | บริษัทหลักทรัพย์ เมย์แบงก์ กิมเอ็ง (ประเทศไทย) จำกัด (มหาชน)<br>MAYBANK KIM ENG SECURITIES (THAILAND) PUBLIC COMPANY LIMITED |
| 013                             | บริษัทหลักทรัพย์ เคจีไอ (ประเทศไทย) จำกัด (มหาชน)<br>KGI SECURITIES (THAILAND) PUBLIC COMPANY LIMITED                    | 211                             | บริษัทหลักทรัพย์ ยูบีเอส (ประเทศไทย) จำกัด<br>UBS SECURITIES (THAILAND) LIMITED  |
| 014                             | บริษัทหลักทรัพย์ โนมูระ พัฒนสิน จำกัด (มหาชน)<br>CAPITAL NOMURA SECURITIES PUBLIC COMPANY LIMITED                        | 213                             | บริษัทหลักทรัพย์ เอเชีย เวลท์ จำกัด<br>ASIA WEALTH SECURITIES PUBLIC COMPANY LIMITED   |
| 015                             | บริษัทหลักทรัพย์ คิงส์ฟอร์ด จำกัด (มหาชน)<br>KINGSFORD SECURITIES PUBLIC COMPANY LIMITED                                 | 221                             | บริษัทหลักทรัพย์ เมอริชัน พาร์ทเนอร์ จำกัด (มหาชน)<br>MERCHANT PARTNERS SECURITIES LIMITED                                   |
| 016                             | บริษัทหลักทรัพย์ ธนาชาต จำกัด (มหาชน)<br>THANACHART SECURITIES PUBLIC COMPANY LIMITED                                    | 224                             | บริษัทหลักทรัพย์ บัวหลวง จำกัด (มหาชน)<br>BUALUANG SECURITIES PUBLIC COMPANY LIMITED   |
| 019                             | บริษัทหลักทรัพย์ หยวนต้า (ประเทศไทย) จำกัด<br>YUANTA SECURITIES (THAILAND) COMPANY LIMITED                               | 225                             | บริษัทหลักทรัพย์ ซี แอล เอส เอ (ประเทศไทย) จำกัด<br>CLSA SECURITIES (THAILAND) LIMITED                                       |
| 022                             | บริษัทหลักทรัพย์ ทรินิตี้ จำกัด<br>TRINITY SECURITIES COMPANY LIMITED  | 229                             | บริษัทหลักทรัพย์ เจพีมอร์แกน (ประเทศไทย) จำกัด<br>JPMORGAN SECURITIES (THAILAND) LIMITED                                     |
| 023                             | บริษัทหลักทรัพย์ ไทยพาณิชย์ จำกัด<br>SCB SECURITIES COMPANY LIMITED  | 230                             | บริษัทหลักทรัพย์ โกลบเล็ก จำกัด<br>GLOBLEX SECURITIES COMPANY LIMITED  |
| 026                             | บริษัทหลักทรัพย์ ยูเคีย เคย์เสียน (ประเทศไทย) จำกัด (มหาชน)<br>UOB KAY HIAN SECURITIES (THAILAND) PUBLIC COMPANY LIMITED | 244                             | บริษัทหลักทรัพย์ แมคควารี (ประเทศไทย) จำกัด<br>MACQUARIE SECURITIES (THAILAND) LIMITED                                       |
| 027                             | บริษัทหลักทรัพย์ อาร์เอสบี ไซเคสเค (ประเทศไทย) จำกัด (มหาชน)<br>RHB OSK SECURITIES (THAILAND) PUBLIC COMPANY LIMITED     | 247                             | บริษัทหลักทรัพย์ เครดิต สวิส (ประเทศไทย) จำกัด<br>CREDIT SUISSE SECURITIES (THAILAND) LIMITED                                |
| 029                             | บริษัทหลักทรัพย์ กรุงศรี จำกัด (มหาชน)<br>KRUNGSRI SECURITIES PUBLIC COMPANY LIMITED                                     | 248                             | บริษัทหลักทรัพย์ เคที ซีเอ็มไอ จำกัด<br>KT ZMICO SECURITIES COMPANY LIMITED  |
|                                 |  | 924                             | บริษัทหลักทรัพย์ ฟินันเซีย ไซรัส จำกัด (มหาชน)<br>FINANSIA SYRUS SECURITIES PUBLIC COMPANY LIMITED                           |
| SUB-BROKER                      |  |                                 |  |
| 236                             | ธนาคาร ทีเอสไอ จำกัด (มหาชน)<br>TISCO BANK PUBLIC COMPANY LIMITED  | 243                             | บริษัทหลักทรัพย์ เท็สคูริจันหลักทรัพย์ จำกัด (มหาชน)<br>TSFC SECURITIES PUBLIC COMPANY LIMITED                               |
| 242                             | บริษัทหลักทรัพย์ ซิตี้คอร์ป (ประเทศไทย) จำกัด<br>CITICORP SECURITIES (THAILAND) LIMITED                                  | 245                             | ธนาคารธนชาต จำกัด (มหาชน)<br>THANACHART BANK PUBLIC COMPANY LIMITED  |
| 257                             | บริษัทหลักทรัพย์ ไทยพาณิชย์ จูเลียส แบร์ จำกัด<br>SCB-Julius Baer Securities Co.,Ltd.                                    |                                 |  |
| CUSTODIAN                       |  |                                 |  |
| 301                             | ธนาคารซีทีแบงก์ เซ็น.เอ.(CUSTODY SERVICES)<br>CITIBANK, N.A. - CUSTODY SERVICES  | 328                             | ธนาคารกรุงศรีอยุธยา จำกัด (มหาชน)<br>BANK OF AYUDHYA PUBLIC COMPANY LIMITED  |
| 302                             | ธนาคารไทยพาณิชย์ จำกัด (มหาชน)<br>THE SIAM COMMERCIAL BANK PUBLIC COMPANY LIMITED  | 329                             | ธนาคารทหารไทยธนชาต จำกัด (มหาชน)<br>TMBThanachart Bank Public Company Limited (CUSTODIAN)                                    |
| 303                             | ธนาคารกรุงเทพ จำกัด (มหาชน) - ผู้รับฝากทรัพย์สิน<br>BANGKOK BANK PUBLIC COMPANY LIMITED-CUSTODY                          | 334                             | บริษัทหลักทรัพย์ เท็สคูริจันหลักทรัพย์ จำกัด (มหาชน)<br>TFSC SECURITIES PUBLIC COMPANY LIMITED                               |
| 304                             | ธนาคารฮ่องกงและเซี่ยงไฮ้ แบงกิ้ง คอร์ปอเรชั่น จำกัด<br>THE HONGKONG AND SHANGHAI BANKING CORP.,LTD.                      | 336                             | ธนาคารเกียรตินาคิน จำกัด (มหาชน)<br>KIATNAKIN BANK PUBLIC COMPANY LIMITED  |
| 305                             | ธนาคารกรุงไทย จำกัด (มหาชน)<br>THE KRUNG THAI BANK PUBLIC COMPANY LIMITED  | 337                             | ธนาคารทหารไทยธนชาต จำกัด (มหาชน)<br>TMBThanachart Bank Public Company Limited  |
| 308                             | ธนาคารกสิกรไทย จำกัด (มหาชน) - ผู้รับฝากทรัพย์สิน<br>KASIKORN BANK PUBLIC COMPANY LIMITED - CUSTODIAN                    | 339                             | ธนาคาร ทีเอสไอ จำกัด (มหาชน) (ผู้รับฝากทรัพย์สิน)<br>TISCO BANK PUBLIC COMPANY LIMITED (CUSTODIAN)                           |
| 518                             | ธนาคารแลนด์ เฮาส์ จำกัด (มหาชน)<br>LAND AND HOUSES BANK PUBLIC COMPANY LIMITED   | 340                             | ธนาคาร เจพีมอร์แกน เชส (เพื่อค้าตราสารหนี้)<br>JPMORGAN CHASE BANK (BOND TRADING)  |
| 312                             | ธนาคารสแตนดาร์ดชาร์เตอร์ด (ไทย) จำกัด (มหาชน)<br>STANDARD CHARTERED BANK (THAI) PUBLIC COMPANY LIMITED                   | 343                             | ธนาคาร ซีไอเอ็มบี ไทย จำกัด (มหาชน)<br>CIMB THAI BANK PUBLIC COMPANY LIMITED   |
| 316                             | ธนาคารลินเชีย จำกัด (มหาชน) (คีไลเดียน)<br>ACL BANK PUBLIC COMPANY LIMITED (CUSTODIAN)                                   | 345                             | ธนาคารธนชาต จำกัด (มหาชน) (ผู้รับฝากทรัพย์สิน)<br>THANACHART BANK PUBLIC COMPANY LIMITED (CUSTODIAN)                         |
| 330                             | ธนาคารฮ่องกงและเซี่ยงไฮ้แบงกิ้งคอร์ปอเรชั่น จำกัด (เพื่อตราสารหนี้)<br>THE HONGKONG AND SHANGHAI BANKING CORP.,LTD.BOND  | 425                             | ธนาคารกรุงไทย จำกัด (มหาชน) (เพื่อลูกค้า)<br>KRUNG THAI BANK PUBLIC COMPANY LIMITED (FOR CUSTOMER)                           |

**หมายเหตุ/Notes:**

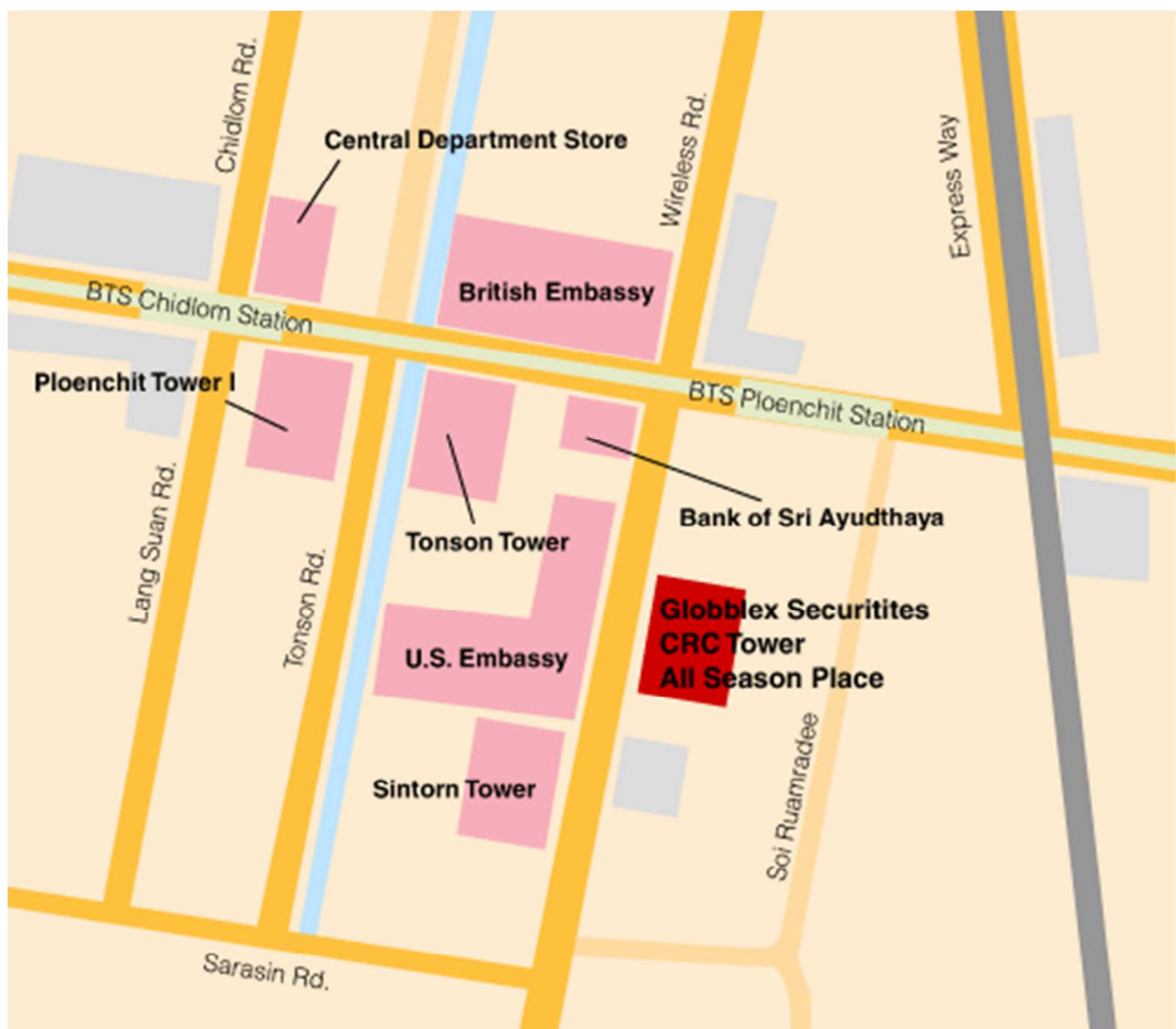
- ผู้จองซื้อกรุณาแนบใบรับรองสิทธิการจองหุ้นสามัญที่แนบมาพร้อมกับใบจองซื้อหุ้นสามัญที่แนบมาด้วย / The subscriber please attach the subscription certificate of the right to subscribe for new ordinary shares with this subscription form for new ordinary shares.
- ผู้จองซื้อ โอนเงินเข้าบัญชีเดียวกัน หนึ่งกรณีจองซื้อ ตามสิทธิ หรือต่ำกว่าสิทธิ หรือเกินกว่าสิทธิ ที่ได้รับการจัดสรร/ The subscriber shall pay only one wire transfer for subscription according to rights or lower than rights or excess of the entitlement.
- ถ้าจำนวนหุ้นที่ระบุไว้ในใบจองซื้อไม่ตรงตามจำนวนเงินที่บริษัทได้รับชำระ บริษัทจะถือตามจำนวนเงินที่ได้รับชำระเป็นหลัก ทั้งนี้ จำนวนเงินดังกล่าวจะต้องไม่เกินกว่ามูลค่าหุ้นที่ผู้จองซื้อได้รับจัดสรรทั้งหมด / If the share subscription amount stated in this subscription form for new ordinary shares does not match the payment received, the Company shall regard the payment received as the intended subscription amount. In this regard, the said payment shall not exceed the value of the subscription amount that the subscriber is entitled to be allocated.
- ผู้จองซื้อจะต้องแนบใบนำฝากชำระเงินค่าหุ้นและบริกาการ (Bill Payment Pay-In Slip) หรือใบนำฝาก/โอนเงิน ซึ่งแสดงการชำระเงินเพื่อการจองซื้อหุ้นสามัญที่แนบมาโดยครบถ้วน / The subscriber must attach the Bill Payment Pay-In Slip or pay-in slip showing full payment for subscription of new ordinary shares.

GLOBLEX SECURITIES CO.,LTD.

Operation Department

87/2 CRC Tower, All Seasons Place, 12th Floor Wireless Road, Lumpini,  
Pathumwan, Bangkok 10330, Thailand

Tel. (66) 0-2672-5999 Ext. 2521 and 2525 Fax.0-2672-5929



**ใบนำฝากชำระเงินค่าสินค้าและบริการ (Bill Payment Pay-In Slip)**

สำหรับลูกค้า / For Customer

โปรดเรียกเก็บค่าธรรมเนียมจากผู้ชำระเงิน\*



บริษัทหลักทรัพย์โกลเบล็ก จำกัด  
87/2 ชั้น 8,12 อาคารซีอาร์ซี ออลซีชั้นเพลส  
ถนนวิฑู แขวงลุมพินี เขตปทุมวัน กรุงเทพฯ  
เลขประจำตัวผู้เสียภาษี : 0105545078214



เพื่อเข้าบัญชีบริษัทหลักทรัพย์โกลเบล็ก จำกัด เพื่อการจูงซื้อ  
บมจ. ธนาคารไทยพาณิชย์ / Siam Commercial Bank  
เลขที่บัญชี 155-3-00030-1 (Bill Payment) (10/25)\* (ธุรกิจ)

สาขา/ Branch.....วันที่/ Date.....

ชื่อ/ Name.....

หมายเลขโทรศัพท์ / Telephone No.(Ref.1)

□ □ □ □ □ □ □ □ □ □

เลขบัตรประชาชนหรือเลขหนังสือเดินทาง / ID or Passport Number(Ref.2)

□ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □

|  |                                       |                         |                                 |
|--|---------------------------------------|-------------------------|---------------------------------|
| <input type="checkbox"/> เช็ค/ CHEQUE  | <input type="checkbox"/> เงินสด/ CASH | จำนวนเงิน/ Amount ==>   |                                 |
| ชื่อธนาคาร-สาขา/ Bank-Branch           |                                       | หมายเลขเช็ค/ Cheque No. | จำนวนเงิน (บาท) / Amount (Baht) |
|  |                                       |                         |                                 |
| จำนวนเงินเป็นตัวอักษร/ Amount in Words |                                       |                         |                                 |

ชื่อผู้นำฝาก/ Deposit by.....

โทรศัพท์/ Telephone.....

สำหรับเจ้าหน้าที่ธนาคาร/ For Bank's Use

ผู้รับเงิน/ ผู้รับมอบอำนาจ.....

โปรดนำใบนำฝากนี้ไปชำระเงินได้ที่ บมจ.ธนาคารไทยพาณิชย์ ทุกสาขาทั่วประเทศ หรือผ่านช่องทางอิเล็กทรอนิกส์ของธนาคาร



**ใบนำฝากชำระเงินค่าสินค้าและบริการ (Bill Payment Pay-In Slip)**

สำหรับธนาคาร/ For Bank

โปรดเรียกเก็บค่าธรรมเนียมจากผู้ชำระเงิน\*



บริษัทหลักทรัพย์โกลเบล็ก จำกัด  
87/2 ชั้น 8,12 อาคารซีอาร์ซี ออลซีชั้นเพลส  
ถนนวิฑู แขวงลุมพินี เขตปทุมวัน กรุงเทพฯ  
เลขประจำตัวผู้เสียภาษี : 0105545078214



เพื่อเข้าบัญชีบริษัทหลักทรัพย์โกลเบล็ก จำกัด เพื่อการจูงซื้อ  
บมจ. ธนาคารไทยพาณิชย์ / Siam Commercial Bank  
เลขที่บัญชี 155-3-00030-1 (Bill Payment) (10/25)\* (ธุรกิจ)

สาขา/ Branch.....วันที่/ Date.....

ชื่อ/ Name.....

หมายเลขโทรศัพท์ / Telephone No.(Ref.1)

□ □ □ □ □ □ □ □ □ □

เลขบัตรประชาชนหรือเลขหนังสือเดินทาง / ID or Passport Number(Ref.2)

□ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □

|  |                                       |                         |                                 |
|--|---------------------------------------|-------------------------|---------------------------------|
| <input type="checkbox"/> เช็ค/ CHEQUE  | <input type="checkbox"/> เงินสด/ CASH | จำนวนเงิน/ Amount ==>   |                                 |
| ชื่อธนาคาร-สาขา/ Bank-Branch           |                                       | หมายเลขเช็ค/ Cheque No. | จำนวนเงิน (บาท) / Amount (Baht) |
|  |                                       |                         |                                 |
| จำนวนเงินเป็นตัวอักษร/ Amount in Words |                                       |                         |                                 |

ชื่อผู้นำฝาก/ Deposit by.....

โทรศัพท์/ Telephone.....

สำหรับเจ้าหน้าที่ธนาคาร/ For Bank's Use

ผู้รับเงิน/ ผู้รับมอบอำนาจ.....

โปรดนำใบนำฝากนี้ไปชำระเงินได้ที่ บมจ.ธนาคารไทยพาณิชย์ ทุกสาขาทั่วประเทศ หรือผ่านช่องทางอิเล็กทรอนิกส์ของธนาคาร



**Deposit into an issuer account only**

I/We.....

National I.D. card/ passport/ company registration no.....

**For Individual Person**

1. Place of Birth (Country) .....

2. Second Nationality .....

3. Permanent Address .....

Province/State/Region.....Country.....Postal.....

**For Juristic Person**

1. Incorporated in (Country) .....

2. FATCA Status\* .....

(Please answer the attached questionnaire and fill in its result in this field)

- In case of Passive NPFEE, please specify the % of U.S. shareholders/owners.....
- In case of PFFI, of RDCFFI, please specify GIIN Number.....

I/We request to deposit these securities with the Thailand Securities Depository (TSD) in the account of the issuing company. I/We hereby certify that the aforementioned statements are complete and true. Should TSD incur any direct or indirect damage, obligation or expense due to complying with my request as given above, I/we shall be fully responsible and shall unconditionally compensate TSD in full. In addition, I/We acknowledge that TSD may appear in this document disclosure to the organization having agreement with TSD and/or Government agencies that have the legal power to request such information.

Signature.....Securities holder

(.....) Phone no.....

**Entity Status Certification and Information Disclosure Consent Form under FATCA**

**Certification of the Claimed FATCA Status**

I hereby certify that I have the status as follows;

**Part 1: Place of Incorporation**

|                          | Certification of the Claimed FATCA Status   | FATCA Status for Non-U.S. Entities |
|--------------------------|---|------------------------------------|
| <input type="checkbox"/> | 1.1 I am an entity that is incorporated in: _____ (Fill in a country)   | U.S. Person / Non-U.S. Entities    |
| <input type="checkbox"/> | 1.2 I am a branch of an entity. Please specify the place of incorporation of the head office: _____ (Fill in a country)<br>In case the entity is incorporated in the U.S., I have attached W-9 certifying the status herewith.<br>(If you are a non-U.S. entity or a branch of non-U.S. entity, please proceed to <u>Part 2</u> . Apart from that, your certificate of the claimed FATCA status is complete.) |                                    |

**Part 2: FATCA Status for Non-U.S. Entities**

|                          | Certification of the Claimed FATCA Status  | FATCA Status for Non-U.S. Entities |
|--------------------------|--|------------------------------------|
| <input type="checkbox"/> | 2.1 I am a financial institution of the type of Participating Foreign Financial Institution or Registered Deemed-Compliant FFI with GIIN : _____   | PFFI, RDCFFI                       |
| <input type="checkbox"/> | 2.2 I am a financial institution of the type of Non-Participating Foreign Financial Institution.   | NPFFI                              |
| <input type="checkbox"/> | 2.3 I am a financial institution of the type of Certified Deemed-Compliant FFI and have attached W-8BEN-E certifying the status herewith.  | CDCFFI                             |
| <input type="checkbox"/> | 2.4 I am a publicly traded (listed) company or affiliate of a listed company;<br>My evidence of listing or affiliation of a listing company is in a copy of the latest financial statement attached herewith.  | Excepted NFFE                      |
| <input type="checkbox"/> | 2.5 I am a government (agents), international organization, or central bank of issue;<br>I certify that I am the beneficial owner of any payment in connection with the securities that is going to be sold or transferred, and is not engaged in commercial financial activities of a type engaged in by an insurance company, custodial institution, or commercial banks.  | Exempt Beneficial Owner            |
| <input type="checkbox"/> | 2.6 I am a non-profit organization;<br>I certify that I am exempt from income tax under Thai revenue code.   | Non-Profit Organization            |
| <input type="checkbox"/> | 2.7 I am a non-financial institution whose main income <b>is not from investing</b> .<br>I certify that I am not incorporated in the U.S. and not a financial institution and <b>not exceeding half of my income</b> as stated in my latest financial statement are derived from the following four groups <b>and not exceeding half of my assets</b> as stated in my latest financial statement can generate incomes in the following four groups as follows;<br><u>Group 1</u> : Dividend and Interest | Active NFFE                        |

|      | <p><u>Group 2</u>: Rental and Royalties</p> <p><u>Group 3</u>: Income from certain transactions</p> <ul style="list-style-type: none"> <li>• Sales of any asset generating income in Group 1 and Group 2</li> <li>• Income from commodity derivative contracts</li> <li>• Foreign exchange income</li> <li>• Income from SWAP contract (Notional Principal Contract)</li> </ul> <p><u>Group 4</u>: Income from insurance and annuity contracts</p> <ul style="list-style-type: none"> <li>• Income from reserving activities (insurance company only)</li> <li>• Income from annuity contracts</li> <li>• Income from insurance contracts</li> </ul>   |        |         |     |  |  |  |  |  |  |  |  |  |              |
|------|--|--------|---------|-----|--|--|--|--|--|--|--|--|--|--------------|
| [ ]  | <p>2.8 I am a non-financial institution whose main income <b>is from investing</b>.<br/>           I certify that I am not incorporated in the U.S. and not a financial institution and <b>exceeding half of my income</b> as stated in my latest financial statement are derived from the abovementioned four groups of income <u>or</u> <b>exceeding half of my assets</b> as stated in my latest financial statement can generate incomes in the abovementioned four groups of income.<br/>           I also hereby declared my U.S. ownership as follows;</p> <p>[ ] I <b>do not</b> have any owner/shareholder who is a U.S. person <u>or</u><br/>           [ ] I have owner(s)/shareholder(s) who is (are) U.S. persons and have hereby disclosed the name, address, and U.S. Tax Identification Number (TIN) of each holder as follows;</p> <table border="1" style="width: 100%; border-collapse: collapse; margin-top: 10px;"> <thead> <tr> <th style="width: 33%;">Name</th> <th style="width: 33%;">Address</th> <th style="width: 33%;">TIN</th> </tr> </thead> <tbody> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> </tbody> </table> | Name   | Address | TIN |  |  |  |  |  |  |  |  |  | Passive NFFE |
| Name | Address  | TIN    |         |     |  |  |  |  |  |  |  |  |  |              |
|      |  |        |         |     |  |  |  |  |  |  |  |  |  |              |
|      |  |        |         |     |  |  |  |  |  |  |  |  |  |              |
|      |  |        |         |     |  |  |  |  |  |  |  |  |  |              |
| [ ]  | <p>2.9 I am not eligible for any status provided above<br/>           I have herewith attached W-8BEN-E with the status of _____</p>   | Others |         |     |  |  |  |  |  |  |  |  |  |              |